

# The Center on Philanthropy & Public Policy

## **FOUNDATIONS FOR LOS ANGELES, 2007**

### **An Analysis of the Scale, Scope and Reach of Foundation Philanthropy in Los Angeles County**

**James M. Ferris  
Jeff Glenn  
Lia Moore**

**May 2010**

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University of Southern California**

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## FOREWORD

The scale, pace and complexity of philanthropy have increased significantly in recent decades. These changes have raised the public profile of philanthropy and increased expectations of philanthropy and its ability to impact public policy and help solve social problems. While there are several new institutions and structures for philanthropy, the philanthropic foundation will continue to be a focal point for the foreseeable future. But until recently, there has been relatively little information about foundations in the state and its regions. The Center on Philanthropy and Public Policy, since its inception, has sought to fill that void, by conducting the first baseline analysis of California foundations and subsequent updates to better understand their capacity, their scope and their reach statewide and across its regions.

The Center has also undertaken in-depth analysis of foundations in Los Angeles County in 2002. We began laying the ground work for a 2007 update on this earlier study just as the stock market dropped in fall 2008. As a consequence, the scope of this project was adjusted to reflect the new realities that plunging endowment values would mean for foundation philanthropy in the region. In the fall of 2009, we issued the report, “Prospects for Foundation Philanthropy in Los Angeles During Uncertain Times,” based on a survey conducted in the summer of 2009 to gauge the impact of the economic downturn on the finances and the grantmaking of Los Angeles’ largest foundations. This report provides a comprehensive look at the foundation community in Los Angeles as of 2007, and the changes that have unfolded over the previous five years. It covers the scale and structure of Los Angeles foundations, and the scope and reach of foundation philanthropy to the region’s nonprofits. A third report will be issued this year, as part of this project, to update the assessment of the impact of the economic environment on foundations and their grantmaking as of 2010.

This update was made possible by the funding from The Ahmanson Foundation, California Community Foundation, The California Endowment, The California Wellness Foundation, and the Weingart Foundation. We thank them for their support. The analysis benefited from the advice and feedback from the study’s advisory committee, whose members include: Aileen Adams, Office of Strategic Partnerships, City of Los Angeles; Regina Birdsell, Center for Nonprofit Management; Elwood Hopkins, Emerging Markets; Trent Stamp, The Eisner Foundation; Jeffrey Kim, The California Wellness Foundation; Alicia Lara, United Way of Greater Los Angeles; Alvertha Penny, California Community Foundation; Beatriz Solis, The California Endowment, and Tara Westman, formerly of the Weingart Foundation. Of course, the authors are solely responsible for the views expressed in this report.

While we began this project with the notion that we would update our earlier analysis of Los Angeles foundations, we realize that this 2007 study will become the benchmark for evaluating this severe recession on foundations and their philanthropy in Los Angeles. And, we are committed to continue to monitor and assess the consequences for philanthropy in the region.

James M. Ferris  
Director, The Center on Philanthropy and Public Policy

**Foundations for Los Angeles, 2007**  
**An Analysis of the Scale, Scope and Reach of**  
**Foundation Philanthropy in Los Angeles County**

*Executive Summary*

Los Angeles foundations represent a significant force in the region, as well as within the state and across the nation. This report provides a quantitative assessment of the foundation enterprise in Los Angeles County. This study examines the scale and structure of foundations and the scope and reach of their philanthropy in 2007; the changes that have occurred in the last five years; and the prospects for the future. In doing so, the report highlights both the challenges and opportunities facing foundations in Los Angeles.

**Los Angeles Foundations: Scale and Structure**

Los Angeles foundations represent a significant force. The scale of Los Angeles foundations is substantial and growing. There were 2,412 foundations that called Los Angeles home in 2007. These foundations held assets of \$43.4 billion and made grants of \$2.2 billion. The number of foundations increased 16 percent since 2002; their assets increased a 50.4 percent and their giving increased 62.2 percent. The growth in assets was 30.8 percent and the growth in giving was 40.7 percent in inflation adjusted terms.

The growth in the number of foundations in the region is roughly the same as that in California and the United States. The growth in giving of Los Angeles foundations over the period is similar to the rate of growth in giving for California foundations, and markedly above the rate of growth in giving for foundations nationwide. In contrast, the growth rate of the assets of Los Angeles foundations lags behind the rate of California by over 20 percentage points and slightly behind the rate of growth among U.S. foundations.

Foundations created in the last two decades account for over two thirds of the region's foundations. The creation of new foundations in Los Angeles that we saw in the 1990s continues today. As of 2007, there have been 704 new foundations created this decade, almost as many as the 743 foundations created during the 1990s. Together, foundations created since 1990 account for over 70 percent of the foundation community in Los Angeles. In a cumulative sense, these foundations are playing a significant role today, accounting for 37.4 percent of giving by all Los Angeles foundations, and 33 percent of the assets.

The giving and assets of Los Angeles foundations are highly concentrated among a few foundations, not unlike foundations elsewhere. The top ten foundations in terms of giving account for 48 percent of giving by all Los Angeles foundations; the top 25 account for 58 percent of giving by all Los Angeles foundations; the top 50 account for 67 percent of giving by all Los Angeles foundations; and the top 100 account for 76 percent of giving by all Los Angeles foundations. At the other end of the spectrum, there are 2,151 foundations (89 percent) that have assets of \$10 million or less, and account for 18 percent of all giving.

## **The Scope and Reach of Foundation Philanthropy in Los Angeles**

One of the important means in which foundations impact the community is through their grantmaking. And perhaps the best way to understand this is from the perspective of the nonprofits that receive that philanthropy. Based on a sample of the grants made to the region's nonprofits by Los Angeles foundations, as well as foundations from within California and across the United States, we are able to develop a portrait of grantmaking in the region taken in 2007.

Foundation philanthropy is highly concentrated, both in terms of grant dollars and in terms of the nonprofit organizations receiving them. The grants in the sample range from \$10,000, the minimum size for inclusion in the sample, to a \$24 million grant made by the W.M. Keck Foundation to the California Institute of Technology. The average grant size is \$159,042 and the median grant size is \$43,000. There are 144 grants of \$1 million or more that together total \$375 million. These grants represent three percent of the grants in the sample, but nearly 47 percent of the grant dollars. At the other end of the distribution, there are 1,631 grants under \$25,000 that sum to \$21.6 million. These smaller grants represent 32 percent of the grants in the sample, but less than three percent of grant dollars. Not surprisingly, much of the grantmaking dollars are directed toward larger nonprofits such as universities, research-oriented health organizations, and cultural institutions.

Funding priorities are education, arts and culture, health, and human services. Foundation grantmaking to Los Angeles nonprofits, in terms of the share of grant dollars received, is most focused on education (38 percent), arts and culture (19 percent), health (18 percent), and human services (12 percent). In terms of the relative share of grants, the top focus areas are education (28 percent), human services (23 percent), health (17 percent), and arts and culture (15 percent).

Los Angeles foundations account for the majority of foundation funding of the region's nonprofits and focuses primarily on the needs of the community. Local foundations account for 57 percent of the total grant dollars received by nonprofit organizations in Los Angeles, with foundations from other parts of California accounting for 14 percent of the total grant dollars, and foundations incorporated in other states accounting for 29 percent. Community interests and needs are the priority of Los Angeles foundations such as human services and health, while out-of-state foundations tend to support areas where the benefits are less localized such as social science and public/society benefit.

Los Angeles foundations are committed to Los Angeles, but not exclusively focused on the region. The 38 Los Angeles foundations in the grant database made grants totaling \$1.07 billion, which represents 43 percent of the total giving of all Los Angeles foundations. Forty-three percent of these grant dollars went to local nonprofits, 19 percent went to nonprofits in other parts of California, and the remaining 38 percent went to nonprofits outside of California. At the same time, foundations from other parts of California and from other states made grants to Los Angeles nonprofits. However, the inflow of philanthropic dollars is less than the outflow, resulting in Los Angeles being a net exporter of philanthropic dollars based on the grantmaking of the foundations included in the grant sample.

The grantmaking patterns have been fairly stable over the last five years. An analysis of the grants made to Los Angeles area nonprofits in 2002 and 2007 for a common set of foundations are remarkably similar despite that 2002 was a relatively low mark and 2007 was a peak for grantmaking in this decade. Grantmaking continues to be highly concentrated; education, arts and culture, health, and human services continue to be the top funding areas; and local foundations continue to be the main source of foundation support for local nonprofits.

The reach of foundation philanthropy across communities that make up Los Angeles County is highly variable. The grants received by nonprofits in a community, based on this sample of grants, range from zero to a total \$112 million, with a mean of \$5.3 million and a median of \$446,180. The key factor in determining the degree to which communities receive grants is the robustness of a community's nonprofit infrastructure, both the number and capacity of nonprofits.<sup>1</sup>

## **Implications**

This study provides an important portrait of Los Angeles foundations and foundation philanthropy to the region's nonprofits in 2007, and how it has changed over the previous five years. A number of important questions arise from the analysis that should serve as a starting point for a conversation about the implications for the future of foundation philanthropy in the region in the years to come.

The scale and growth of foundations suggest several issues that are worth exploring in terms of the philanthropic infrastructure of Los Angeles. But what is particularly striking from the analysis is how youthful the foundation community is in Los Angeles. While the current economic climate has created a pause in the pace of growth, it is clear that the growth will continue over the long term. Yet, the question remains whether these younger foundations will follow patterns of the foundations created in earlier decades and become endowed, or whether there is a new tendency to give during the lives of the donors, altering predictions of the pace of growth in coming years. The youthfulness of the sector also highlights opportunities for a greater sharing of information among foundations that have common interests but are at different points in their life-cycle of organizational development (and possibly of different sizes). The potential payoff in community impact from increased coordination and collaboration among foundations could be substantial.

The analysis of the scope and reach of grants made to Los Angeles nonprofit organizations underscores a number of opportunities for enhancing the role of philanthropy in Los Angeles. Los Angeles foundations are the major contributors of foundation philanthropy for nonprofits that are focused on community needs, but the ability to reach communities across the region is highly dependent on the nonprofit infrastructure. To this end, local foundations have an important stake in strengthening their nonprofit partners, and the local nonprofit sector in general.

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<sup>1</sup> These patterns are based on the location of nonprofit headquarters and do not necessarily reflect where the benefits are received.

The answers to the questions raised by this analysis are not entirely obvious. Yet, they are important to consider. They highlight the opportunities that exist to strengthen the future of foundation philanthropy and nonprofit capacity in Los Angeles County and in so doing to improve the lives of Angelenos and their communities.

## I. INTRODUCTION

The last two decades have been a period of phenomenal growth and transformation in philanthropy. Private giving from all sources – individuals, foundations, and corporations – was \$100 billion in 1990, and today it is over \$307 billion.<sup>2</sup> There were 32,000 foundations in 1990, over 75,000 in 2007. Their assets were \$142 billion in 1990, over \$682 billion in 2007. Their giving was nearly \$9 billion in 1990, over \$44 billion in 2007.<sup>3</sup> With this growth in the scale and pace of giving, there has been an emergence of new models, strategies, and expectations for philanthropy.

This is especially evident here in California. Over the period from 1998 to 2007, the number of foundations in California grew from 3,908 to 7,138, an increase of 83 percent compared to a 60 percent increase at the national level. Foundation assets doubled from almost \$53 billion in 1998 to nearly \$106 billion in 2007, while at the national level the growth rate lagged at 77 percent. In constant dollars, assets grew 50 percent in California compared to 39 percent nationally. Over the same period, foundation giving increased by 170 percent, from \$2.2 billion to almost \$6 billion, compared to a 130 percent increase nationwide. In constant dollars, giving of California foundations doubled while the giving nationwide grew 79 percent.<sup>4</sup>

The growth trajectory over this ten-year period has not been smooth. In California, foundation assets dipped in 2001 and 2002 while foundation giving stalled in 2002 and 2003.<sup>5</sup> But since then the pace had picked up with a robust growth in 2006-2007 – an 11 percent growth in assets and a 25 percent growth in giving. And of course, the economic downturn and steep decline in the stock market that began in 2008 is anticipated to have a dramatic impact on the financial position of foundations and their philanthropy in the coming years, much more so than the bump in the growth path that occurred in the early part of this decade.<sup>6</sup> This is true for foundations here in California, as well as foundations nationwide.

In a recent survey of the largest LA foundations, we attempted to gauge how foundations see the prospects for recovering from this economic crisis in terms of their assets returning to their levels at the beginning of 2008.<sup>7</sup> While a third of the foundations expected it to be on the order of 1-3 years, about half thought it would be 4-6 years, and about a quarter thought it would be over six years. These responses indicate that the impact of the economic crisis on foundations and their grantmaking is likely to be more protracted than our recent experiences with the downsides of economic cycles.

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<sup>2</sup> The Giving USA Foundation, *Giving USA 2009*, Indianapolis, Indiana.

<sup>3</sup> The Foundation Center, *Foundation Yearbook*, New York, various years.

<sup>4</sup> See Appendix A for annual data series for California and US Foundations from 1998-2007.

<sup>5</sup> In terms of constant dollars (adjusted to 1999), the dips occurred in 2000-2002 and 2001-2003, respectively.

<sup>6</sup> See: “Giving Recovery after Economic Depression or Recession,” Giving USA Spotlight, 2008.

<sup>7</sup> See: *Prospects for Foundation Philanthropy in Los Angeles During Uncertain Times: A Research Brief*. The Center on Philanthropy and Public Policy, USC. October 2009.

There are no assurances, however, that the impact of the economic downturn will be uniform across communities or regions. The longer term consequences in those places where wealth is still being created and new foundations are being established will not be as great as in those locales where the foundations were established and endowed in earlier periods. On the other hand, the more immediate impact will likely be felt more in those places where foundation philanthropy reflects the choices of living donors who are making gifts into and through their foundations.

As we update the 2002 study: *Foundations for Los Angeles?: An Analysis of the Scale, Scope and Reach of Foundation Philanthropy in Los Angeles County*, what does this changing context mean for this analysis?

- This snapshot for 2007 provides the most comprehensive look at the scale, scope and reach of foundation philanthropy in Los Angeles based on 990-PF data and related data on a sample of grants from the Foundation Center. This is made more current by surveys that have been and will be done as part of this project to assess prospects for foundation philanthropy in the summer of 2009 and 2010.
- This 2007 analysis establishes a baseline for efforts in the coming years to understand the longer consequences of the current economic crisis. In a review of past recessions, there is a sense that the current economic crisis is most similar to the downturn of the early seventies. This suggests the impacts on foundations will surely be longer in duration than the one in the early part of this decade.
- This analysis of trends from 2002 to 2007 illustrates how the foundation community looks after recovering from the stalled giving of the 2002 period. As foundations have rebounded from the recession in the early part of the decade, what have been the changes in the scale, scope, and reach of foundation philanthropy?

The plan of this report is as follows. In the next section, we examine the scale and structure of the foundation industry in Los Angeles County as of 2007 and how it has changed since 2002 in terms of its size, demography, and concentration of assets and giving among foundations. Then in Section III we look at how philanthropy plays out in Los Angeles County by examining the actual patterns of grantmaking to nonprofit organizations in the region – by Los Angeles foundations as well as foundations from other parts of the state and across the country – in 2007 as well as philanthropic flows in and out of the area. This is followed in Section IV by a comparative analysis of the changes in the scope of grantmaking between 2002 and 2007, based on a set of foundations for which we have specific grant data for both years. In Section V we investigate the reach of foundation philanthropy across the communities of Los Angeles County. We then conclude with a summary and a set of questions that are provoked by this analysis that have the potential to shape foundations and foundation philanthropy for Los Angeles and the impact that it can have on the lives of Angelenos today and in the future.

## II. DIMENSIONS OF LOS ANGELES FOUNDATIONS

Los Angeles foundations represent one of the most substantial concentrations of philanthropic resources in the state, as well as nationwide. This section explores the dimensions of the foundation community in Los Angeles County in 2007 and how it has changed since 2002, the year of the benchmark study. We consider the size and growth of this foundation community, its demography, and degree of concentration of assets and giving among these foundations. This analysis is based on data obtained from the Foundation Center's Foundation Yearbook for those foundations that made grants of at least one dollar in either 2002 or 2007. Additional details on the data source for this analysis are reported in Box I.

### Size and Growth

There were 2,412 foundations that called Los Angeles home in 2007. These foundations held assets of \$43.4 billion and made grants of \$2.2 billion. This is a 16 percent increase in the number of foundations from 2002, up from 2,079; a 50.4 percent increase in assets, up from \$28.8 billion; and a 62.2 percent increase in giving up from \$1.4 billion. The growth in assets and giving are even substantial when calculated in 2002 dollars, with assets increasing 30.8 percent and giving increasing 40.7 percent.

**Table 1. Foundations: Numbers, Assets and Giving, 2002 and 2007 (dollars in thousands)\***

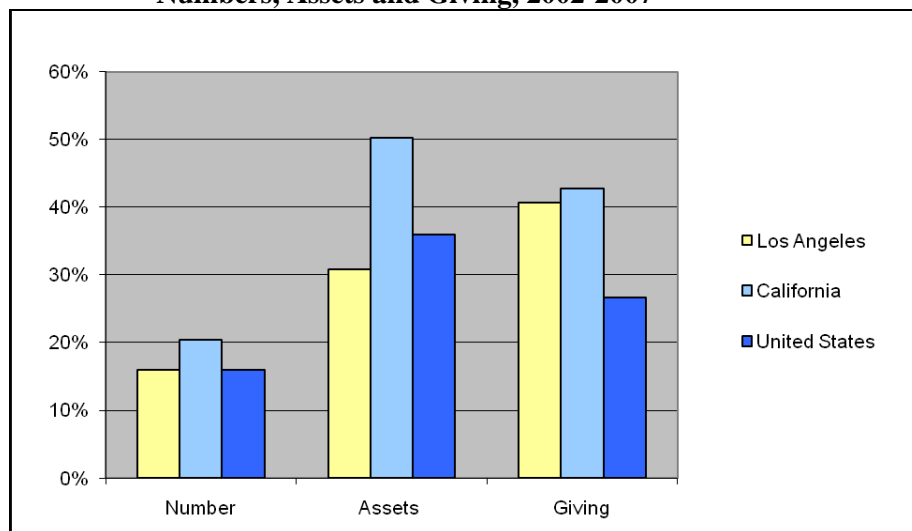
LA County			California		United States	
Numbers						
Year	Number	% Growth	Number	% Growth	Number	% Growth
2002	2,079		5,931		64,843	
2007	2,412	16.0	7,140	20.4	75,187	16.0
Assets						
Year	Assets	% Growth	Assets	% Growth	Assets	% Growth
2002	\$28,752,441		\$63,113,662		\$435,190,471	
2007	\$43,357,404	50.8	\$109,325,702	73.2	\$682,222,000	56.8
Assets (in 2002 \$)						
Year	Assets	% Growth	Assets	% Growth	Assets	% Growth
2002	\$28,752,441		\$63,113,662		\$435,190,471	
2007	\$37,619,008	30.8	\$94,856,336	50.3	\$591,929,236	36.0
Total Giving						
Year	Giving	% Growth	Giving	% Growth	Giving	% Growth
2002	\$1,381,145		\$3,829,600		\$30,431,799	
2007	\$2,239,636	62.2	\$6,304,748	64.6	\$44,394,000	45.9
Total Giving (in 2002 \$)						
Year	Giving	% Growth	Giving	% Growth	Giving	% Growth
2002	\$1,381,145		\$3,829,600		\$30,431,799	
2007	\$1,943,218	40.7	\$5,470,308	42.8	\$38,518,410	26.6

\* Constant dollars based on Consumer Price Index, all urban consumers, CA Department of Finance.



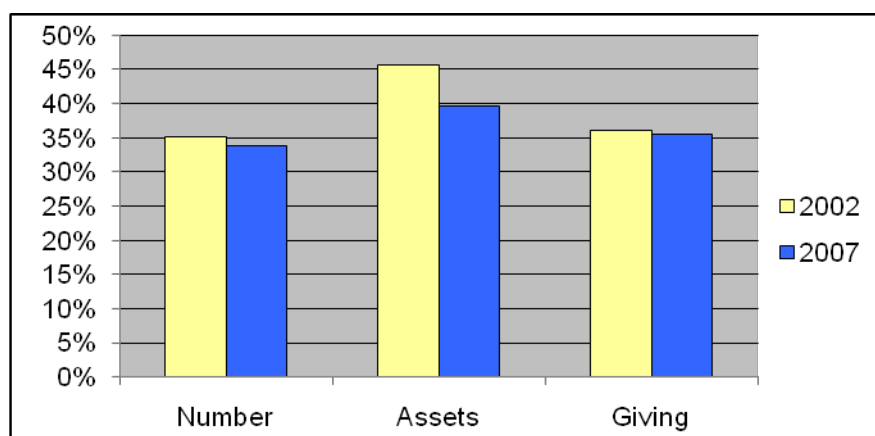
The growth rate of the number of Los Angeles foundations from 2002 to 2007 is essentially the same as the national average, and only slightly less than that for California foundations. The growth in giving of Los Angeles foundations over this period is similar to the rate of growth in giving for California foundations, and markedly above the rate of growth in giving for foundations nationwide. In contrast, the growth rate of the assets of Los Angeles foundations lags behind the rate of California by over 20 percentage points and slightly behind the rate of growth among U.S. foundations.

**Figure 1. Growth Rates in Los Angeles, California, and U.S: Numbers, Assets and Giving, 2002-2007**



Los Angeles foundations represent 33.8 percent of the state's foundations, 39.7 percent of the assets held by the state's foundations, and 35.5 percent of the total giving by the state's foundations as of 2007.<sup>8</sup> These percentages are only down slightly from five years earlier.

**Figure 2. Los Angeles Foundations as a Percent of California Foundations: Numbers, Assets and Giving, 2002 and 2007**



<sup>8</sup> The largest concentration of foundations in terms of numbers, assets, and giving is found in the San Francisco Bay area. See James Ferris and Elizabeth Graddy, *California Foundations, 2004: Trends and Patterns*. The Center on Philanthropy and Public Policy, USC, 2006.

### **Box I. Data Sources for Dimensions of Los Angeles Foundations**

**Guide to U.S. Foundations, The Foundation Center.** The analysis of the philanthropic trends of foundations in Los Angeles County is based on data from the Foundation Center's Guide to U.S. Foundations for 2002 and 2007. This guide includes basic fiscal information on all independent, corporate, operating, and community foundations making grants of at least one dollar during the relevant fiscal reporting period. Sources of data for these foundations include IRS information returns (Form 990-PF) and information reported to the Foundation Center on annual surveys of foundations with assets of at least \$100,000 or giving of \$50,000 or more. Assets are stated at market value. Total giving includes grants, scholarships, and employee matching gifts; it does not include all qualifying distributions, e.g., loans, set-asides, and program or other administrative expenses.

This analysis is based on the headquarters location of the foundation and the state in which the foundation is chartered. There are two foundations that operate locally, but are chartered in other states, that are added to the analysis as Los Angeles foundations: The Annenberg Foundation and the Conrad N. Hilton Foundation. With the exception of community foundations, this analysis does not include public grantmaking charities, social welfare organizations, or other nonprofits that make grants (for example, the Jewish Community Foundation of Greater Los Angeles, the Liberty Hill Foundation, or the Rose Hills Foundation). In addition, it only includes corporate foundations that are headquartered in Los Angeles. It does not include corporate foundations headquartered in other cities or the giving done by corporations outside of a foundation structure.

## **Foundation Demography**

The creation of new foundations in Los Angeles that we saw in the 1990s continues today. As of 2007, there have been 704 new foundations created this decade, almost as many as the 743 foundations created during the 1990s.<sup>9</sup> Together, foundations created since 1990 account for over 70 percent of the foundation community in Los Angeles. In a cumulative sense, these foundations are playing a significant role today, accounting for 37.4 percent of giving by all Los Angeles foundations.

The relationship between assets and giving among these foundations is quite different than it is for foundations that were created in much earlier decades. For example, there are a relatively small number of foundations that were created in the 1950s that dominate the landscape of foundation philanthropy in Los Angeles today given the size of their endowments and the magnitude of their giving, including The Ahmanson Foundation, the J. Paul Getty Trust, the W. M. Keck Foundation, and the Weingart Foundation. Foundations established in the 1950s control 41 percent of the assets of all foundations, and account for 15 percent of all giving. The

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<sup>9</sup> There are 442 foundations for which the year of establishment is unknown. These foundations represent only 1.3 percent of total assets and 2 percent of total giving among Los Angeles foundations.

more recently established foundations, with living donors or their families in control, often have giving levels that reflect a much larger share of asset levels. These foundations often are a vehicle by which individuals make contributions into the foundation in order to make grants. Over time, we might expect that the giving of these foundations will be more dependent on their endowments.

**Table 2. Numbers, Assets and Giving of Los Angeles Foundations by Decade of Establishment (dollars in thousands)**

<b>Year Est.</b>	<b>No. New Foundations</b>	<b>%</b>	<b>Assets</b>	<b>%</b>	<b>Giving</b>	<b>%</b>
Before 1950	32	1.6	\$3,039,016	7.1	\$290,029	13.2
1950s	78	4.0	17,674,495	41.3	333,678	15.2
1960s	73	3.7	1,360,037	3.2	74,525	3.4
1970s	60	3.0	584,544	1.4	45,526	2.1
1980s	280	14.2	6,024,606	14.1	630,710	28.7
1990s	743	37.7	11,880,896	27.8	659,216	30.0
2000-2007	704	35.7	2,223,163	5.2	161,930	7.4
<b>Total</b>	<b>1970</b>	<b>100</b>	<b>\$42,786,757</b>	<b>100</b>	<b>\$2,195,614</b>	<b>100</b>

This creation of new foundations in an era of new philanthropic vehicles suggests that foundations will continue to be an important force in the philanthropic landscape. What we do not know at this point is the extent to which these foundations will grow in capacity over the life-cycle as earlier established foundations have.<sup>10</sup> If those patterns do hold, the capacity of these foundations created in recent decades will likely grow in the future as the foundations mature and receive additional gifts from the founding donors or their families. Moreover, we can expect to witness a transition as the founding donors pass on the governance of the foundations to succeeding generations. As foundations make this transition, it is quite possible that the nature of foundation philanthropy in the region will become more institutionalized, i.e., more staff driven.

### **The Concentration of Assets and Giving Among Los Angeles Foundations**

The assets and giving of Los Angeles foundations are highly concentrated among a few foundations, not unlike foundations elsewhere. In 2007, there were 18 foundations with assets of \$250 million or more. They accounted for 71 percent of the assets and 57 percent of the total giving of Los Angeles foundations.<sup>11</sup> At the other end of the spectrum, there are 2,151 foundations (89 percent) that have assets of \$10 million or less. These foundations account for six percent of all foundation assets, and 18 percent of all giving. The relation of assets to giving

<sup>10</sup> It is typically expected that once a foundation is established, there is a period of about two decades before it fully matures in terms of receiving the final gift to endowment at the time of the founder's death. This may be changing as donors shift their giving to earlier stages of their life and focus on doing their philanthropy during their lifetimes.

<sup>11</sup> The disparity between the share of assets and the share of giving among this group reflects the fact that the J. Paul Getty Trust, the largest foundation, is an operating foundation with a small amount of grantmaking relative to its assets.

indicates that many of these foundations are vehicles for the philanthropy of living donors rather than institutionalized philanthropy.

**Table 3. Numbers, Assets and Giving of Los Angeles Foundations, by Asset Category, 2007**  
(dollars in thousands)

<b>Asset Category</b>	<b>Numbers</b>		<b>Assets</b>		<b>Giving</b>	
	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>
\$1 billion+	9	0.4	\$26,558,618	61.3	\$987,099	44.1
\$250 million to \$1 billion	9	0.4	4,353,540	10.0	300,439	13.4
\$50 million to \$250 million	57	2.4	5,661,295	13.1	292,324	13.1
\$10 million to \$50 million	186	7.7	4,054,309	9.4	249,376	11.1
\$1 million to \$10 million	722	29.9	2,350,033	5.4	223,012	10.0
\$0 to \$1 million	1429	59.2	379,609	0.9	187,386	8.4
<b>Total</b>	<b>2412</b>	<b>100</b>	<b>\$43,357,404</b>	<b>100</b>	<b>\$2,239,636</b>	<b>100</b>

Another indicator of the concentration of foundation philanthropy in Los Angeles is the relative role of the top 100 foundations in terms of giving.<sup>12</sup> The top ten foundations in terms of giving account for 53 percent of giving by all Los Angeles foundations; the top 25 account for 64 percent of giving by all Los Angeles foundations; the top 50 account for 71 percent of giving by all Los Angeles foundations; and the top 100 account for 79 percent of giving by all Los Angeles foundations (Table 4).

**Table 4. Concentration of Los Angeles Foundation Giving, by Total Giving, 2002 and 2007**  
(dollars in thousands)

	<b>2002</b>		<b>2007</b>	
	<b>Giving</b>	<b>%</b>	<b>Giving</b>	<b>%</b>
Top 10 Foundations	\$484,312	41.7	\$932,449	48.3
Top 25 Foundations	631,323	54.3	1,133,968	58.7
Top 50 Foundations	758,889	65.3	1,294,260	67.0
Top 100 Foundations	873,476	75.1	1,471,778	76.2
<b>Total Giving within LA</b>	<b>\$1,162,680</b>	<b>100</b>	<b>\$1,930,301</b>	<b>100</b>

## Summary

The scale of Los Angeles foundations is substantial and growing. The Los Angeles foundation community has experienced steady growth over the period, 2002-2007. During this period, the number of foundations has increased by 16 percent, assets have doubled, and giving has increased almost two-thirds. Even when we adjust for inflation over this period, assets have increased by 31 percent, and giving has increased by 41 percent. Los Angeles foundations

<sup>12</sup> For the lists of the top 100 Los Angeles foundations by giving and assets see Appendix B and Appendix C, respectively.

account for approximately 30-40 percent of the state's foundation community, in terms of numbers, assets, and giving.

The Los Angeles foundation sector is relatively youthful. Nearly three quarters of Los Angeles foundations have been created since 1990. As a group, they are making substantial philanthropic contributions to the community today. Yet, this is a relatively short time for creating and building philanthropic organizations. This finding indicates that many Los Angeles foundations today are in the early to middle stages of the typical foundation development cycle and, if they follow previous patterns, will mature over the next two decades.

In addition, Los Angeles foundations exhibit a high degree of concentration, both in terms of assets and giving. A handful of foundations hold the great majority of assets and account for a very substantial majority of foundation giving. For example, the top ten foundations in terms of giving account for 48 percent of giving by all Los Angeles foundations; and the top 50 foundations account for 67 percent of giving by all Los Angeles foundations. The concentration has increased slightly in the past five years.

### III. THE SCOPE OF FOUNDATION PHILANTHROPY IN LOS ANGELES, 2007

How does foundation philanthropy play out in Los Angeles County in 2007? Although the assets and giving of Los Angeles foundations are important barometers of the potential philanthropic resources in the region, the actual patterns of grantmaking to nonprofit organizations provide a more informative look at the scope of foundation philanthropy in Los Angeles. After all, foundations are not restricted to making grants in their localities. Indeed, some foundations have missions that dictate a broader geographic focus, including state, national and international grantmaking. In addition, foundations located in other parts of the state and across the nation also make grants to nonprofits in Los Angeles.

In this section, we examine foundation philanthropy from the perspective of the local nonprofits that receive foundation grants. We consider three dimensions of foundation philanthropy here: grantmaking and its focus; the sources of foundation philanthropy; and philanthropic flows into and out of the region. This analysis is based on a sample of the grants made to the region's nonprofits by foundations, regardless of location; the sample is described in Box II.

#### **Box II. Data on Foundation Grantmaking**

**Grant Database, The Foundation Center.** The Foundation Center collected data on grants of \$10,000 or more authorized to organizations by 1,339 foundations in the United States in 2007. The grants of 88 California foundations are included; 38 of those are from Los Angeles County. The data include 5,050 grants to Los Angeles County recipients made by 419 foundations, totaling \$803 million. The grants were made to 1,732 nonprofit organizations. Grants to individuals are not included in the sample, and only the discretionary grants made by community foundations are included. An additional 2,588 grants totaling \$612 million were made by Los Angeles foundations to nonprofits outside of Los Angeles County.

The grant dataset is based on the grantmaking of only a portion of all foundations in the county, state and nation. However, the grants included account for 48.8 percent of all grant dollars of national foundations; 49.4 percent of all grant dollars of California foundations; and 47.8 percent of the total giving of Los Angeles foundations, where a Los Angeles foundation is as defined in Box I.

Two cautions are urged in interpreting the results of this analysis. First, the fact that we are relying on a sample of foundations and their grants means that the analysis underestimates the total amount of grantmaking to organizations in Los Angeles County. Second, because the sample is based on larger foundations and excludes grants below \$10,000 made by these foundations, it is possible that the patterns we observed cannot be generalized to smaller foundations or to grants under \$10,000. We, however, have no *a priori* reason to expect that the patterns observed here are biased in a particular way.

The specific foundations in the Foundation Center's grant database from California and Los Angeles County are listed in Appendix D. It should be noted that several foundations that have a prominent role in the Los Angeles grantmaking community are not identified as Los Angeles foundations due to the fact that they are headquartered outside of Los Angeles County. In addition, the grants of public grantmaking charities and social welfare organizations are not included.

## Grantmaking and Its Focus

There is wide variation in the size of grants, with a highly skewed distribution. The grants in the sample range from \$10,000, the minimum size for inclusion in the sample, to a \$24 million grant made by the W.M. Keck Foundation to the California Institute of Technology. The average grant size is \$159,042 and the median grant size is \$43,000.

There are 144 grants of \$1 million or more that together total \$375 million. These grants represent three percent of the grants in the sample, but nearly 47 percent of the grant dollars. At the other end of the distribution, there are 1,631 grants under \$25,000 that sum to \$21.6 million. These smaller grants represent 32 percent of the grants in the sample, but less than three percent of grant dollars. Grants under \$50,000 account for 55 percent of the grants, but only seven percent of grant dollars.

**Table 5. Grants and Grant Dollars Received by LA Nonprofits, by Grant Size, 2007**

<b>Grant Size</b>	<b>No.</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>
\$1 million and over	144	2.9	\$375,232,226	46.7
\$500,000 to \$999,999	191	3.8	113,764,654	14.2
\$250,000 to \$499,999	306	6.1	96,237,968	12.0
\$100,000 to \$249,999	750	14.9	108,181,626	13.5
\$50,000 to \$99,999	905	17.9	54,369,496	6.8
\$25,000 to \$49,999	1123	22.2	33,760,957	4.2
\$10,000 to \$24,999	1631	32.3	21,614,517	2.7
<b>Total</b>	<b>5050</b>	<b>100</b>	<b>\$803,161,444</b>	<b>100</b>

What is foundation philanthropy in the region directed towards? The Foundation Center classifies grants by ten major subject areas: arts and culture, education, environment, health, human services, international, public/society benefit, science and technology, social science, and religion. Foundation grantmaking to Los Angeles nonprofits, in terms of the share of grant dollars received, is focused on education (38 percent)<sup>13</sup>, arts and culture (19 percent), health (18 percent), and human services (12 percent). The six other subject areas account, individually, for no more than ten percent of grant dollars.

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<sup>13</sup> Education includes K-12 education and higher education. K-12 education accounts for 27 percent of education grants and 10 percent of the grant dollars for education.

**Table 6. Grants and Grant Dollars Received by LA Nonprofits, by Areas of Focus, 2007**

<b>Focus</b>	<b>No.</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>	<b>Avg. Grant</b>
Arts, Culture, and Humanities	736	14.6	\$150,981,115	18.8	\$205,137
Education	1388	27.5	304,130,308	37.9	219,114
Environment and Animals	145	2.9	13,525,463	1.7	93,279
Health	834	16.5	143,657,002	17.9	172,251
Human Services	1177	23.3	93,021,422	11.6	79,033
International and Foreign Affairs	60	1.2	10,744,463	1.3	179,074
Public Affairs and Society Benefit	565	11.2	72,396,139	9.0	128,135
Science	18	0.4	539,985	0.1	29,999
Social Science	11	0.2	2,205,654	0.3	200,514
Religion	116	2.3	11,959,893	1.5	103,103
<b>Total</b>	<b>5050</b>	<b>100</b>	<b>\$803,161,444</b>	<b>100</b>	<b>\$159,042</b>

**Note:** Subject area definitions used by the Foundation Center in classifying grants: *Arts and culture:* Multipurpose, Media and communications, Visual arts/architecture, Museums, Performing arts, Humanities, Historic preservation. *Education:* Elementary and secondary, Vocational and technical, Higher education, Graduate and professional, Adult and continuing, Library science/libraries, Student services, Educational services. *Environment:* Environment, Animals and wildlife. *Health:* General and rehabilitative, Policy, management, and information, Hospitals and medical care, Reproductive health care, Public health, Specific diseases, Medical research, Mental health. *Human Services:* Crime, justice, and legal services, Employment, Food, nutrition, and agriculture, Housing and shelter, Safety and disaster relief, Recreation and sports, Youth development, Human services—multipurpose. *International:* International affairs, development, peace, and human rights. *Public Affairs and Society Benefit:* Civil rights and social action, Community improvement and development, Philanthropy and voluntarism, Public affairs. *Science and Technology:* Policy, management, and information, General science, Physical science, Technology, Life science. *Social Science:* Social science and economics, Interdisciplinary/other. *Religion.*

While there are 1,732 nonprofits that received grants from the foundations in the sample, the number of grants and the grant dollars that those nonprofits received varies considerably. The number of grants a nonprofit received ranges from one to 149, with a median of two and an average of 2.92. The grant dollars received by a nonprofit range from \$10,000 to \$78 million, with a median of \$75,000 and a mean of \$463,719. The top recipients in terms of grant dollars tend to be the largest nonprofits such as universities, museums, and hospitals; the top 50 are listed in Table 7. There are some nonprofits that appear on this list that are relatively new, such as Green Dot which operates charter schools and United States Artists which provides support for artists across the country. Both are relatively new nonprofits but have reached considerable scale in a relatively short period.

**Table 7. Top Los Angeles County Recipients by Total Grant Dollars Received, 2007**

<b>Rank</b>	<b>Recipient</b>	<b>Dollar Amount</b>	<b># of Grants</b>
1	California Institute of Technology	\$78,530,155	62
2	University of California	41,104,246	133
3	University of Southern California	25,443,604	149
4	Skirball Cultural Center	24,958,482	16
5	Claremont McKenna College	21,721,920	14
6	California Science Center Foundation	16,210,000	24
7	UCLA Foundation	12,300,525	50
8	Childrens Hospital Los Angeles	11,328,018	34



9	RAND Corporation	11,276,698	42
10	Elizabeth Glaser Pediatric AIDS Foundation	10,153,103	11
11	Museum Associates	9,650,500	14
12	Motion Picture and Television Fund Foundation	9,250,000	4
13	K C E T Community Television of Southern California	8,896,311	16
14	Cedars-Sinai Medical Center	7,928,485	17
15	Green Dot Education Project	7,600,000	4
16	United States Artists	7,250,000	3
17	Los Angeles Opera Company	7,048,900	19
18	House Ear Institute	6,399,100	14
19	Autry National Center of the American West	6,393,000	11
20	United Armenian Fund	6,328,098	1
21	Broad Center for the Management of School Systems	5,747,122	2
22	Los Angeles County Museum of Art	5,725,175	8
23	Childrens Hospital of Los Angeles Foundation	5,372,585	5
24	City of Hope National Medical Center	5,050,942	8
25	Cal Poly Pomona Foundation	5,045,000	4
26	Beverly Hills Cultural Center Foundation	5,020,000	2
27	Loyola Marymount University	4,904,026	20
28	California Charter Schools Association	4,891,000	10
29	Colburn School of the Performing Arts	4,674,000	3
30	City of Hope	4,560,167	22
31	Inner City Education Foundation	4,115,000	4
32	California Institute of the Arts	4,089,466	23
33	Los Angeles Music Education Foundation	4,000,000	1
34	Community Partners	3,943,957	40
35	Alliance for College-Ready Public Schools	3,850,000	4
36	Occidental College	3,672,823	16
37	Asian Pacific American Legal Center of Southern California	3,625,523	11
38	Coalition for Clean Air	3,279,000	8
39	Union Rescue Mission	3,140,000	7
40	Motion Picture and Television Fund	3,105,000	5
41	Huntington Library, Art Collections and Botanical Gardens	3,061,389	21
42	American Red Cross	2,957,100	10
43	Simon Wiesenthal Center	2,930,000	11
44	K P C C 89.3 Southern California Public Radio	2,907,750	13
45	United Way, Inc.	2,848,202	22
46	Liberty Hill Foundation	2,799,090	11
47	Los Angeles Philharmonic Association	2,769,079	16
48	Mexican American Legal Defense and Educational Fund	2,700,076	8
49	A Noise Within	2,580,000	8
50	Los Angeles Free Clinic	2,565,000	9

## Sources of Foundation Philanthropy to Los Angeles Nonprofits

Where do philanthropic grants to nonprofit recipients in Los Angeles come from? Los Angeles foundations made 2,859 of the 5,050 grants received by Los Angeles nonprofits which totaled \$457 million dollars. Thus, local foundations account for approximately 57 percent of the grants and the grant dollars received by local area nonprofits. California foundations outside of Los Angeles made 683 grants that totaled \$110 million, and account for 14 percent of the grants and grant dollars made to local nonprofit. Foundations from out-of-state made 1,508 grants totaling \$236 million; they account for approximately 30 percent of the grants and grant dollars in the sample.

**Table 8. Grants and Grant Dollars Received by LA Nonprofits, by Foundation Group, 2007**

Foundation Group	No.	%	Dollars	%
Los Angeles Foundations	2859	56.6	\$456,975,257	56.9
California Foundations	683	13.5	109,989,591	13.7
Out-of-State Foundations	1508	29.9	236,196,596	29.4
<b>Total</b>	<b>5050</b>	<b>100</b>	<b>\$803,161,444</b>	<b>100</b>

There are some very interesting patterns among the three foundation groups in terms of their relative roles in funding different subject areas. Los Angeles foundations play the most prominent role (over 50 percent) in terms of the relative share of grant dollars for K-12 education, human services, health, international affairs, arts and culture, religion, and the environment.. Foundations from outside of California play the most prominent role in social science, science, and public affairs and society benefit which includes a broad swath of programs such as public policy research, government and public affairs, leadership development, consumer rights, transportation, etc.

**Table 9. Focus of Grant Dollars Received by LA Nonprofits, by Percent of Foundation Group, 2007**

Focus	Los Angeles	California	U.S.
Arts, Culture, and Humanities	62.9	7.4	29.7
Education	47.3	19.9	32.8
<i>K-12 Education</i>	<i>83.4</i>	<i>5.2</i>	<i>11.5</i>
Environment and Animals	50.3	38.3	11.4
Health	72.0	8.3	19.7
Human Services	76.4	5.7	17.9
International and Foreign Affairs	69.6	13.0	17.3
Public Affairs and Society Benefit	29.3	19.4	51.4
Science	44.4	5.6	50.0
Social Science	21.6	2.3	76.2
Religion	62.5	2.9	34.5
<b>Total</b>	<b>56.9</b>	<b>13.7</b>	<b>29.4</b>

**Note:** See Table 6 note for subject area definitions.

The dollar value of the grants made to the Los Angeles nonprofits by the 419 foundations that made grants varied considerably.<sup>14</sup> The total grant dollars directed to local nonprofits by foundations in the sample ranged from \$10,000 to \$60 million. The average number of grants made by foundations in the sample was on average 12, with a median of two; the mean total dollar value of the grants was \$1,916,853, with a median of \$119,761.

Eleven foundations gave more than \$20 million to Los Angeles nonprofits: The Annenberg Foundation, The Ahmanson Foundation, Weingart Foundation, Gordon and Betty Moore Foundation, Bill & Melinda Gates Foundation, W.M. Keck Foundation, Skirball Foundation, The Lincy Foundation, The California Endowment, Chartwell Charitable Foundation, and The Ralph M. Parsons Foundation. The top 50 foundations in terms of their giving to Los Angeles nonprofit organizations are listed in Table 10.<sup>15</sup>

**Table 10. Top 50 Foundations, by Giving to Los Angeles County Recipients, 2007**

Rank	Foundation Name	Dollar Amount	Foundation Location
1	The Annenberg Foundation	\$60,820,929	LA
2	The Ahmanson Foundation	51,261,720	LA
3	Weingart Foundation	45,398,031	LA
4	Gordon and Betty Moore Foundation	38,879,221	CA
5	Bill & Melinda Gates Foundation	37,266,772	US
6	W. M. Keck Foundation	31,745,000	LA
7	Skirball Foundation	29,970,482	US
8	The Lincy Foundation	29,575,962	LA
9	The California Endowment	23,595,640	LA
10	Chartwell Charitable Foundation	23,223,000	LA
11	The Ralph M. Parsons Foundation	22,578,867	LA
12	The California Wellness Foundation	16,685,000	LA
13	The James Irvine Foundation	15,154,500	CA
14	The Andrew W. Mellon Foundation	14,815,400	US
15	The Robert Wood Johnson Foundation	12,927,895	US
16	The Ford Foundation	12,905,963	US
17	UniHealth Foundation	12,812,362	LA
18	Eli & Edythe Broad Foundation	11,402,008	LA
19	The John & Dorothy Shea Foundation	9,133,661	LA
20	The William and Flora Hewlett Foundation	8,457,000	CA
21	The Walt Disney Company Foundation	8,360,000	LA
22	Saban Family Foundation	8,322,500	LA
23	B. C. McCabe Foundation	8,260,426	LA

<sup>14</sup> The foundations included in these lists are only those foundations that are in the grant data for 2007. Some of the larger foundations in Los Angeles are not included in the grant sample. A list of California and Los Angeles foundations included in the grant data is provided in Appendix D.

<sup>15</sup> The top ten foundations in giving for each of the foundation groups: Los Angeles foundations, foundations from other parts of California, and foundations located in other states, are listed in Appendix E.

24	W. K. Kellogg Foundation	7,914,141	US
25	Conrad N. Hilton Foundation	7,589,202	LA
26	Arnold and Mabel Beckman Foundation	7,298,843	CA
27	BP Foundation, Inc.	7,060,000	US
28	Colburn Foundation	6,950,000	LA
29	Fritz B. Burns Foundation	6,814,500	LA
30	The Capital Group Companies Charitable Foundation	6,386,809	LA
31	California Community Foundation	6,309,414	LA
32	Wasserman Foundation	6,196,460	LA
33	The Kenneth T. and Eileen L. Norris Foundation	6,147,825	LA
34	Carrie Estelle Doheny Foundation	5,568,864	LA
35	The Bartman Foundation	5,550,075	LA
36	The Bank of America Charitable Foundation, Inc.	5,376,244	US
37	The Kresge Foundation	5,350,000	US
38	S. Mark Taper Foundation	5,163,000	LA
39	The David and Lucile Packard Foundation	5,097,986	CA
40	Pasadena Community Foundation	4,937,457	LA
41	Wells Fargo Foundation	4,623,700	CA
42	Alfred P. Sloan Foundation	4,458,167	US
43	The Eisner Foundation, Inc.	4,065,300	LA
44	The Edna McConnell Clark Foundation	4,000,000	US
45	The Fletcher Jones Foundation	3,950,500	LA
46	The Wunderkinder Foundation	3,925,833	LA
47	Blue Shield of California Foundation	3,844,787	CA
48	Verizon Foundation	3,658,396	US
49	The Wallace Foundation	3,515,000	US
50	Walton Family Foundation, Inc.	3,310,000	US

## Philanthropic Flows In and Out of Los Angeles

The grant data allows an examination of the extent to which Los Angeles is a net exporter of philanthropic dollars. While most of the foundations in Los Angeles have a local focus, some have a broader geographic scope given their mission and purpose. This is particularly true for a handful of some of the largest foundations that make grants locally, although their principal focus is state, national or international. For example, foundations such as The California Endowment and The California Wellness Foundation are mandated to serve the people of California, while other foundations such as the Conrad N. Hilton Foundation, the W.M. Keck Foundation and the J. Paul Getty Trust have a national or international focus due to the founder's intent and/or directives.

The 38 foundations included in the grants sample that call Los Angeles home made grants totaling \$1.07 billion. Of that, \$457 million (43 percent) went to local area nonprofits. Another \$206 million (19 percent) went to California nonprofits outside of Los Angeles. Lastly, \$406 million (the remaining 38 percent) went to nonprofits outside of the state.

**Table 11. Geographic Destination of Los Angeles Foundation Grants, 2007**

<b>Geographic Destination</b>	<b>Dollars</b>	<b>%</b>
Giving to LA County	\$456,975,257	42.7
Giving to CA (non-LA County)	206,419,435	19.3
Giving outside of CA	406,387,088	38.0
<b>Total</b>	<b>\$1,069,781,780</b>	<b>100</b>

Are more grants flowing into or out of Los Angeles County? According to this sample of grants, Los Angeles County is a net exporter of \$267 million. Los Angeles foundations made grants of \$612 million to nonprofits outside of Los Angeles; and foundations from outside of Los Angeles made grants to nonprofits in Los Angeles that total \$346 million.

## Summary

This analysis of foundation philanthropy provides a snapshot of grantmaking in Los Angeles County in 2007; it highlights the nature and focus of that grantmaking, the sources of that grantmaking, and the philanthropic flows in and out of the region. To briefly recap:

- Foundation philanthropy is highly concentrated, both in terms of grant dollars and in terms of the nonprofit organizations receiving them, with much of the grantmaking directed toward universities, research-oriented health organizations, and cultural institutions.
- Funding priorities, in terms of grant dollars received by Los Angeles nonprofits, are education (38 percent), arts and culture (19 percent), health (18 percent), and human services (12 percent). In terms relative share of the number of grants, the top focus areas are education (28 percent), human services (23 percent), health (17 percent), and arts and culture (15 percent).

- Los Angeles foundations account for 57 percent of the total grant dollars received by nonprofit organizations in Los Angeles, with foundations from other parts of California accounting for 14 percent of the total grant dollars, and foundations incorporated in other states accounting for 29 percent. Los Angeles foundations play the most prominent role, in terms of the relative share of grant dollars, in human services (76 percent), health (72 percent), international affairs (70 percent), arts and culture (63 percent), religion (63 percent), the environment (50 percent), and in K-12 education (83 percent). Foundations from outside of California play the most prominent role in public/society benefit (51 percent), social science (76 percent), and science (50 percent). These patterns indicate that community needs are the priority of Los Angeles foundations, while out-of-state foundations tend to support areas that are less localized such as science and social science research.
  
- The 38 Los Angeles foundations in the grant database made grants totaling \$1.07 billion, which represents 43 percent of the total giving of all Los Angeles foundations. Forty-three percent of these grant dollars went to local nonprofits, 19 percent went to nonprofits in other parts of California, and the remaining 38 percent went to nonprofits outside of California. At the same time, foundations from other parts of California and from other states made grants to Los Angeles nonprofits. However, the inflow of philanthropic dollars is less than the outflow, resulting in Los Angeles being a net exporter of philanthropic dollars based on the grantmaking of the foundations included in the grant sample.

#### **IV. THE CHANGING SCOPE OF FOUNDATION PHILANTHROPY: 2002 vs. 2007**

Beyond the 2007 snapshot of the grantmaking, we examine how the scope of foundation philanthropy in Los Angeles has changed since the 2002 benchmark study. In particular, we are interested in examining whether the grantmaking patterns that we observe in 2007 are simply a reflection of the patterns from five years earlier, or whether there has been any noticeable difference over the period.

In order to eliminate changes that simply reflect differences of which foundations are in the samples for 2002 and 2007, we have constructed a data source that includes the grants for 221 foundations that are included in the samples for both years. There are 31 Los Angeles foundations that are common to both years, 33 from other parts of the state, and 157 from outside California. This common set of foundations account for 80 percent of all grant dollars in the larger 2002 sample, and 91 percent of the grant dollars for the larger 2007 sample. The Los Angeles foundations common to both years account for 90 percent of total giving by Los Angeles foundations in the 2002 sample, and 95 percent of total giving in the 2007 sample. The 33 California foundations account for 84 percent of total giving of California foundations in the 2002 sample, and 57 percent in the 2007 the sample. And, the 157 US foundations account for 75 percent of total giving of U.S. giving in the 2002 sample and 87 percent in the 2007 sample. Overall, using the foundations common to the grant sample in both years provides a more accurate comparison while still accounting for a high percentage of all the grants in the data.

##### **Grantmaking and Its Focus**

In the 2002 sample, there were 3,511 grants made to nonprofits in Los Angeles County totaling \$492 million. This increased to 4,130 grants in 2007 totaling \$688 million. As noted in the previous section, there is wide variation in the size of grants, with a highly skewed distribution. The grants in this comparative sample for 2002 range from the \$10,000, the minimum size for inclusion in the sample, to a \$100 million grant made by The Annenberg Foundation to USC. For 2007, the grants range from \$10,000 to a \$24 million grant made by the W.M. Keck Foundation to the California Institute of Technology. The average grant size is \$140,337 in 2002 and \$166,725 in 2007. The median grant size is \$29,200 in 2002 and \$40,000 in 2007.

In 2002, there were 67 grants in excess of \$1 million that accounted for 46 percent of the grant dollars in the sample. In contrast, 36 percent of the grants were under \$25,000, but they accounted for only 3.5 percent of grant dollars. In 2007, there were almost twice as many grants in excess of \$1 million but they accounted for roughly the same percent of total grant dollars (47 percent). Grants under \$25,000 accounted for 31 percent of all grants, but only 2.5 percent of total grant dollars.

**Table 12. Grants and Grant Dollars Received by Los Angeles County Recipients by Grant Size, Foundations in Common, 2002 and 2007**

	<b>2002</b>			
<b>Grant Size</b>	<b>No.</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>
\$1 million and over	67	1.9	\$224,003,632	45.5
\$500,000 to \$999,999	112	3.2	68,740,556	14.0
\$250,000 to \$499,999	179	5.1	57,073,064	11.6
\$100,000 to \$249,999	490	14.0	67,024,256	13.6
\$50,000 to \$99,999	586	16.7	34,905,321	7.1
\$25,000 to \$49,999	818	23.3	23,922,715	4.9
\$10,000 to \$24,999	1259	35.9	17,054,861	3.5
<b>Total</b>	<b>3511</b>	<b>100</b>	<b>\$492,724,405</b>	<b>100</b>
	<b>2007</b>			
<b>Grant Size</b>	<b>No.</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>
\$1 million and over	125	3.03	\$321,253,581	46.65
\$500,000 to \$999,999	173	4.19	102,876,054	14.94
\$250,000 to \$499,999	262	6.34	82,550,875	11.99
\$100,000 to \$249,999	641	15.52	93,063,892	13.52
\$50,000 to \$99,999	757	18.33	45,555,499	6.62
\$25,000 to \$49,999	879	21.28	26,270,194	3.82
\$10,000 to \$24,999	1293	31.31	17,004,838	2.47
<b>Total</b>	<b>4130</b>	<b>100</b>	<b>\$688,574,933</b>	<b>100</b>



In general, the patterns of the subject areas for grantmaking have not fundamentally changed, though there are some slight changes in the relative shares for a few of the focus areas.<sup>16</sup> For example, grant dollars going to arts and culture in this sample increase by roughly four percent between 2002 and 2007, while funding for human services and public affairs/social benefit declines by about three percent. All other subjects were funded almost equally, in terms of relative shares, between the two years.

**Table 13. Grant Dollars by Subject, Foundations in Common, 2002 and 2007**

<b>Subject</b>	<b>2002</b>		<b>2007</b>	
	<b>Dollars</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>
Arts, Culture, and Humanities	\$62,803,258	16.0	\$140,344,422	20.4
Education	130,219,390	33.2	246,057,029	35.7
Environment and Animals	5,367,885	1.4	12,370,591	1.8
Health	70,466,430	17.9	121,358,703	17.6
Human Services	58,231,231	14.8	82,137,516	11.9
International and Foreign Affairs	4,470,223	1.1	9,923,423	1.4
Public Affairs and Society Benefit	48,178,764	12.3	63,536,260	9.2
Science	606,770	0.2	412,450	0.1
Social Science	1,530,000	0.4	2,185,654	0.3
Religion	10,850,454	2.8	10,248,885	1.5
<b>Total</b>	<b>\$392,724,405</b>	<b>100</b>	<b>\$688,574,933</b>	<b>100</b>

**Note:** See Table 6 note for subject area definitions.

### **Sources of Foundation Philanthropy to Los Angeles Nonprofits**

The pattern of funding sources for grantmaking to Los Angeles nonprofits is fairly constant. Los Angeles foundations provide the majority of grants funding for area nonprofits (roughly 60 percent), with national foundations providing between 24 and 30 percent, and the state foundations making up the rest. While there is some variation in the relative contributions of state and local foundations, we urge caution in making too much of this since the specially created sample for this comparative analysis tends to fluctuate in how representative it is of foundations outside of Los Angeles.

<sup>16</sup> For this analysis we exclude a 2002 \$100 million grant made by The Annenberg Foundation to USC so not as to conceal the general grantmaking patterns by focus area. If this grant was included, the patterns would be dramatically altered, e.g., the percent of grants dollars for education would decrease from 47 percent in 2002 to 36 percent in 2007.

**Table 14. Grants and Grant Dollars Received by LA Nonprofits, by Foundation Group, Foundations in Common, 2002 and 2007**

<b>2002</b>				
<b>Foundation Group</b>	<b>No.</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>
Los Angeles Foundations	2089	59.5	\$308,948,999	62.7
California Foundations	361	10.3	62,810,542	12.7
Out-of-State Foundations	1061	30.2	120,964,864	24.6
<b>Total</b>	<b>3511</b>	<b>100</b>	<b>\$492,724,405</b>	<b>100</b>
<b>2007</b>				
<b>Foundation Group</b>	<b>No.</b>	<b>%</b>	<b>Dollars</b>	<b>%</b>
Los Angeles Foundations	2521	61.0	\$420,663,392	61.1
California Foundations	514	12.4	62,731,465	9.1
Out-of-State Foundations	1095	26.5	205,180,076	29.8
<b>Total</b>	<b>4130</b>	<b>100</b>	<b>\$688,574,933</b>	<b>100</b>

The share of grant dollars to Los Angeles County recipients changed in a few noticeable ways from 2002 to 2007. Los Angeles foundations increased their share of funding for arts, culture, and humanities (47 percent to 62 percent); education (42 percent to 56 percent); environment and animals (44 percent to 54 percent); international and foreign affairs (47 percent to 75 percent); public affairs and society benefit (25 percent to 32 percent); and science (40 percent to 52 percent). Los Angeles foundations decreased their share of funding for social science (40 percent to 21 percent) and religion (79 percent to 65 percent). Most of these changes were accounted for by either an increase or decrease in the share of funding by non-California foundations. Again, as mentioned earlier, these changes should not be over-interpreted since they reflect a select set of foundations.

**Table 15. Grant Focus by Percent of Grant Dollars to LA Nonprofits vs. CA or US Nonprofits, by Foundation Group, Foundations in Common, 2002 and 2007**

Subject	<b>Los Angeles</b>		<b>California</b>		<b>United States</b>	
	<b>2002</b>	<b>2007</b>	<b>2002</b>	<b>2007</b>	<b>2002</b>	<b>2007</b>
Arts, Culture, and Humanities	47.4	61.8	27.4	7.8	25.1	30.4
Education	41.9*	56.1	17.5	7.6	40.6	36.3
<i>K-12 Education</i>	89.8	84.5	1.9	5.3	8.3	10.2
Environment and Animals	44.4	53.5	33.6	37.2	22.0	9.3
Health	75.6	74.2	7.5	7.5	16.8	18.3
Human Services	77.7	77.9	5.1	5.7	17.3	16.4
International and Foreign Affairs	46.8	75.1	13.7	12.6	39.5	12.3
Public Affairs and Society Benefit	25.2	32.2	24.2	20.4	50.6	47.4
Science	40.3	51.5	10.7	7.3	49.0	41.3
Social Science	39.9	20.9	9.5	2.3	50.7	76.9
Religion	79.2	64.9	2.3	3.4	18.5	31.7
<b>Total</b>	<b>53.2</b>	<b>61.1</b>	<b>16.0</b>	<b>9.1</b>	<b>30.8</b>	<b>29.8</b>

**Note:** See Table 6 note for subject area definitions.

\*Excludes 2002 \$100 million grant from The Annenberg Foundation. When included, education grants from LA foundations increase from 42 percent to 67 percent.

## Philanthropic Flows

Los Angeles foundations devoted more of their grant dollars to nonprofits in Los Angeles County in 2007 than in 2002, 41 vs. 33 percent. As a consequence of this shift, Los Angeles foundations devoted a somewhat smaller share to nonprofits outside of the area, with the reduction roughly divided evenly between nonprofits in other parts of the state and nationwide.

**Table 16. Geographic Destination of Los Angeles Foundation Grants, 2002 and 2007**

Geographic Destination	2002		2007	
	Dollars	%	Dollars	%
Giving to LA County	\$308,948,999	33.0	\$420,663,392	41.3
Giving to CA (non-LA County)	\$221,436,122	26.4	\$203,173,434	20.0
Giving outside of CA	\$406,847,354	48.6	\$393,814,621	38.7
<b>Total</b>	<b>\$937,232,475</b>	<b>100</b>	<b>\$1,017,651,447</b>	<b>100</b>

How has the import and export of philanthropic dollars changed between 2002 and 2007? In 2002, Los Angeles foundations made grants of \$628 million to nonprofits outside of the area, while foundations from outside of Los Angeles made grants to area nonprofits of \$184 million, for a net outflow of \$445 million. Five years later, Los Angeles foundations made grants of \$597 million to nonprofits outside of the area, while nonprofits in the area received grants of \$268 million from foundations outside of Los Angeles, for a net outflow of \$329 million. Hence for the sample of foundations for which we have grant data for both years, there has been a decrease in the net export of philanthropic dollars. This change is the result of more dollars coming into Los Angeles.

## Summary

This analysis of the grantmaking for a set of foundations that were included in both the 2002 and 2007 samples reveals that despite the fact 2002 was a relatively low mark and 2007 was a peak for this decade, grantmaking patterns are fairly stable.<sup>17</sup>

- Grantmaking continues to be highly concentrated with \$1 million dollar grants becoming more common place, doubling in numbers, though the share of all grant dollars remains fairly constant.
- The priority areas for funding in terms of the relative share of grant dollars continue to be education, arts and culture, health, and human services. The relative share for arts and culture ticked up four points over the period, while human services and public affairs and social benefit dipped by three points.

<sup>17</sup> Interestingly, in our recent survey of foundations and the economic crisis, there was no indication that foundations were thinking of changing their programmatic areas. The most frequently mentioned change was in terms of the types of support, e.g., operating support, capital support, etc. See: *Prospects for Foundation Philanthropy in Los Angeles During Uncertain Times: A Research Brief*. The Center on Philanthropy and Public Policy, USC. October 2009.

- Local foundations continue to be the main source of support for local nonprofits with roughly 60 percent of LA nonprofit funding coming from LA foundations. National funders continue to play a prominent role in the funding of science, social science, and public affairs and social benefit.

## V. THE REACH OF FOUNDATION PHILANTHROPY

The importance of foundation philanthropy in Los Angeles is ultimately its impact on the communities and residents across Los Angeles County. Beyond the analysis of foundation scale and scope, one of the key dimensions in understanding foundation philanthropy in the region is to examine the reach of philanthropy – the distribution of philanthropic dollars across the communities of the region in terms of the nonprofit organizations that are the recipients of foundation grants and the neighborhoods and residents these organizations serve.

Obviously, there are some nonprofits in the community that are magnets for foundation dollars such as universities, research hospitals, and major cultural institutions, as Section III revealed. These organizations have considerable clout in terms of attracting foundation grants and a wide array of opportunities and capacity for enabling foundations to realize their missions. In addition, these nonprofits have considerable resources devoted to attracting grants. Yet, there is much grantmaking that is focused on smaller nonprofits that are involved in serving particular neighborhoods and communities.

This section addresses the question: What neighborhoods are receiving foundation grants in Los Angeles? Or to put it another way: Where do foundations give in Los Angeles? A spatial analysis of grantmaking is conducted to reveal the distribution of grant dollars across the various communities of Los Angeles County.

### Data and Methods

This spatial analysis is based on the same grant data analyzed in Section III and summarized in Box II. The grant dollars received by nonprofits within a zip code are aggregated, and then the zip codes are then summed for 122 different communities for mapping. Elimination of institution-based zip codes results in a data set that includes 3,043 grants that total \$782.8 million, representing 40 percent of the grants and 55 percent of the grant dollars in the sample.<sup>18</sup>

In order to relate this location-based grant information with basic demographic and socioeconomic measures, the data was converted from zip code to Zip Code Tabulation Areas (ZCTAs).<sup>19</sup> There are 291 ZCTAs in Los Angeles County. We then aggregate up to 122

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<sup>18</sup> There are a number of grants that are made to institutions that have their own zip codes or to a P.O. Box such as universities or health care organizations where the benefits of the grants are not localized to the immediate area. For example, the University of Southern California has its own zip code. Although it is a top grant dollar recipient, most of the grant dollars it receives are directed to research and other campus-specific activities rather than the surrounding community. Such institutional zip codes are not included in the mapping analysis; they are: Veteran's Affairs facilities in Westwood, University of Southern California, University of California-Los Angeles, Biola University, California State University Dominguez Hills, California State University Long Beach, Pierce College, California Institute of Technology, Woodbury University, and the Claremont University Consortium. In addition, there were three nonprofits that are not included due to the lack of a zip code.

<sup>19</sup> Zip codes are created by the US Postal Service (USPS) to meet the needs of mail carriers; as such, they are often irregularly shaped and tend to change frequently. They do not have community level data associated with them, such as population or education level, and hence are excluded from statistical analyses that relate measures of philanthropy with the area's demographic characteristics. ZCTAs are a statistical entity created by the U.S. Census Bureau in 2000 to serve as a proxy for the USPS zip code. Although ZCTAs and zip codes do not correspond exactly, they are an approximate match. Each ZCTA is formed by aggregating census tracts within a zip code area

identifiable communities in the county, based on community designations obtained from the United Way of Greater Los Angeles.<sup>20</sup>

The mapping of grant dollars by community implies that the benefits of grant dollars are tied to a geographic area. This is obviously a rather strong assumption. Grant dollars are linked to the location of the nonprofit organization's headquarters. It is quite possible that nonprofit organizations do work beyond their immediate neighborhood. This is particularly true of larger nonprofits. For example, many social service nonprofits might serve large areas of a city or county extending across communities such as the Little Tokyo Service Center or the Catholic Charities of Los Angeles. There are also nonprofits that serve areas not only beyond a single community in Los Angeles County, but also have a statewide focus such as the California Association of Nonprofits, or a national focus such as the Mexican American Legal Defense Fund. In addition, the maps are based on grants for only a single year; it is quite possible that there will be some variation from year to year. Moreover, some foundations make multi-year commitments and the grants from a single year will not reflect all of the active grant dollars in a community. Furthermore, the mapping is based only on a sample of grants, not all grants. As a result, one should be careful not to over-interpret the patterns revealed in the spatial analysis; for all the reasons above, foundation grants may reach communities in numbers larger than our mapping exercise is able to reveal. Nevertheless, the mapping analysis does provide a *first* approximation of the geographical variation in grant dollars received.

### **Grant Dollars Received Across Communities**

Grant dollars received by nonprofit organizations in the 122 communities in this sample range from \$0 to \$112 million. Of the 122 communities, 17 received no grants from foundations in the sample. The mean value for grant dollars received by organizations in a community is \$5.3 million, and the median is \$446,180. The distribution of grants received by Los Angeles nonprofits is presented spatially in Map 1. This mapping assumes that the benefits of the grants “stick” where they “hit.” As noted above, this is a strong assumption, but it is a reasonable first cut.

Correlation analysis reveals some interesting relationships between grant dollars and community characteristics across the communities of the region. There is a strong correlation, 73 percent, between grant dollars received in a community and the number of nonprofit organizations in the community.<sup>21</sup> This can be seen visually by a comparison of the mapping of grant dollars

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and assigning a ZCTA identifier that is usually the same number as the zip code itself. The ZCTA maps used for this analysis come from the 2008 Census Bureau TIGER files, which correspond to USPS zip codes as of October 2008.

<sup>20</sup> A list of these 123 communities is provided following the map of grant dollars received later in this section. Data was only found for 122 of these communities; Mt. Wilson (#67) is not included.

<sup>21</sup> For this analysis we obtained data on the number of nonprofits from the National Center for Charitable Statistics (NCCS) database on public charities. This database includes data from the informational returns (Form 990) filed by 501(c)(3) organizations with revenues of \$25,000 or more. The number of nonprofits per community ranges from zero to 517, with an average of 71 and a median of 41. The correlation between foundation grantmaking and number of nonprofits in 2002 is 55 percent.

received in Map 1 and the mapping of number of nonprofits in the community as revealed in Map 2. This link holds regardless of the grant measure, e.g., grants under \$50,000, or grants per capita. Moreover, this relationship between number of grant dollars received and the number of nonprofits is much stronger than the relationship between grant dollars received and population (36 percent).<sup>22</sup>

Interestingly, there is also a strong correlation between the number of nonprofits and population in a community (72 percent). Why the difference in the magnitude of the correlations with grant dollars received? This most likely reflects the fact that some of the larger nonprofits – most capable of attracting large grants – are clustered in certain locations. After all, as we observed in earlier sections, grant dollars are concentrated in the larger grants, and in a small number of large nonprofits. This suggests that the number of nonprofits and their capacity is a critical factor in shaping the ability of a community to attract foundation philanthropy.

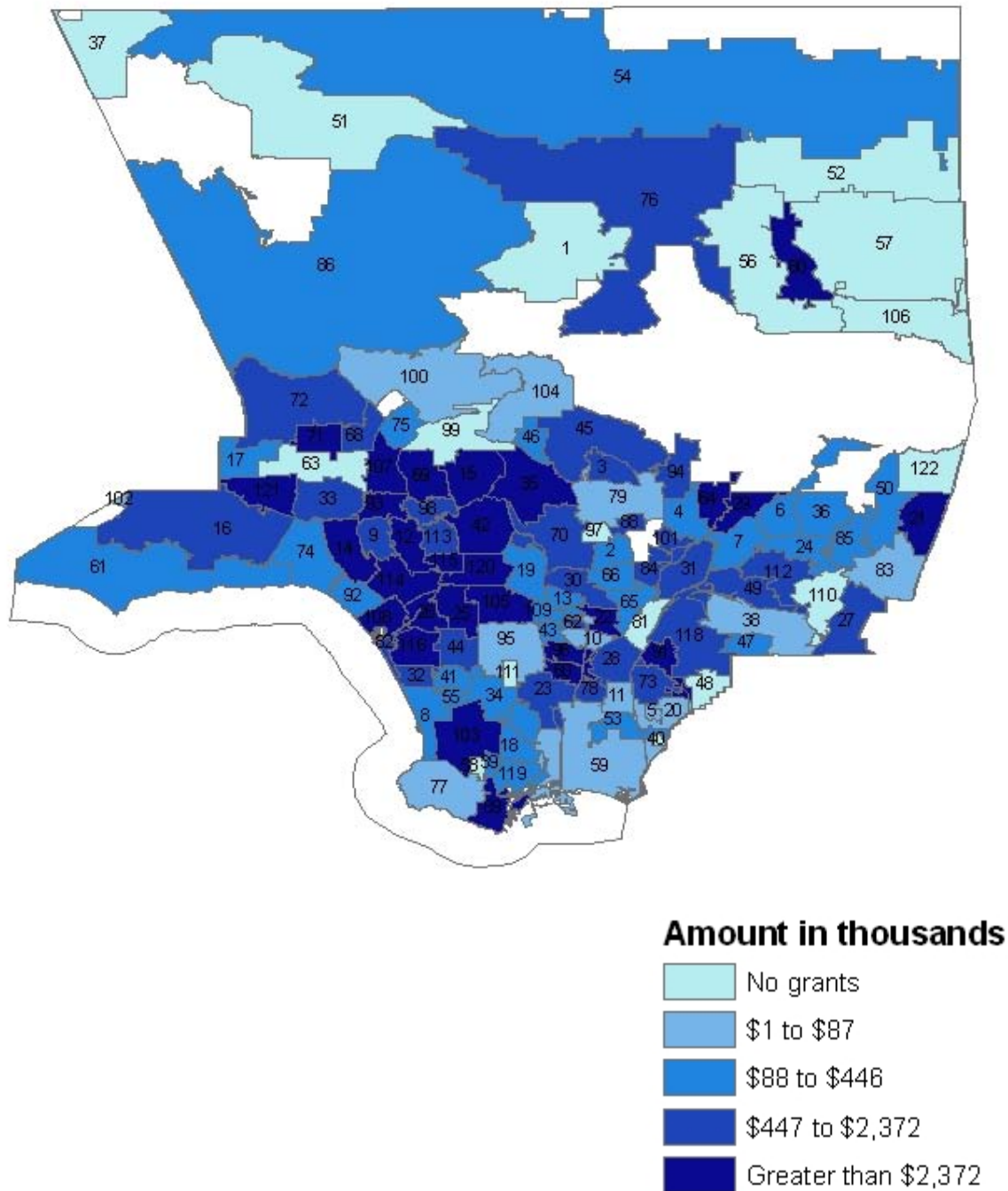
## Summary

The spatial analysis reveals that the reach of foundation philanthropy in Los Angeles County is highly variable, with grant dollars received by a community ranging from zero to \$112 million, with a mean of \$5.3 million and a median of \$446,180. As we map foundation philanthropy in Los Angeles County, it is important to underscore that foundation grantmaking is linked to the community via nonprofit organizations. The key factor in determining the degree to which communities receive grants is the robustness of a community's nonprofit infrastructure, not only number of nonprofits but the capacity of those nonprofits. It is important to understand that foundations, given various federal rules on expenditure responsibility, have a strong preference for making grants to nonprofit organizations. And in doing so, they are interested in seeking out those nonprofits that match the mission of the foundation and are viewed as being effective so as to make the most of the philanthropic resources.

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<sup>22</sup> Population data were obtained from the U.S. Census' American Community Survey, 2007. This measure is based on the simplifying assumption that the benefits of grantmaking are distributed across the community. Obviously, the actual spatial distribution of benefits will be broader in some cases, and narrower in others.

**Map 1. Grant Dollars Received, in Thousands**



0 5 10 20 Miles

\* Excluding Institution Exclusive Zip Codes

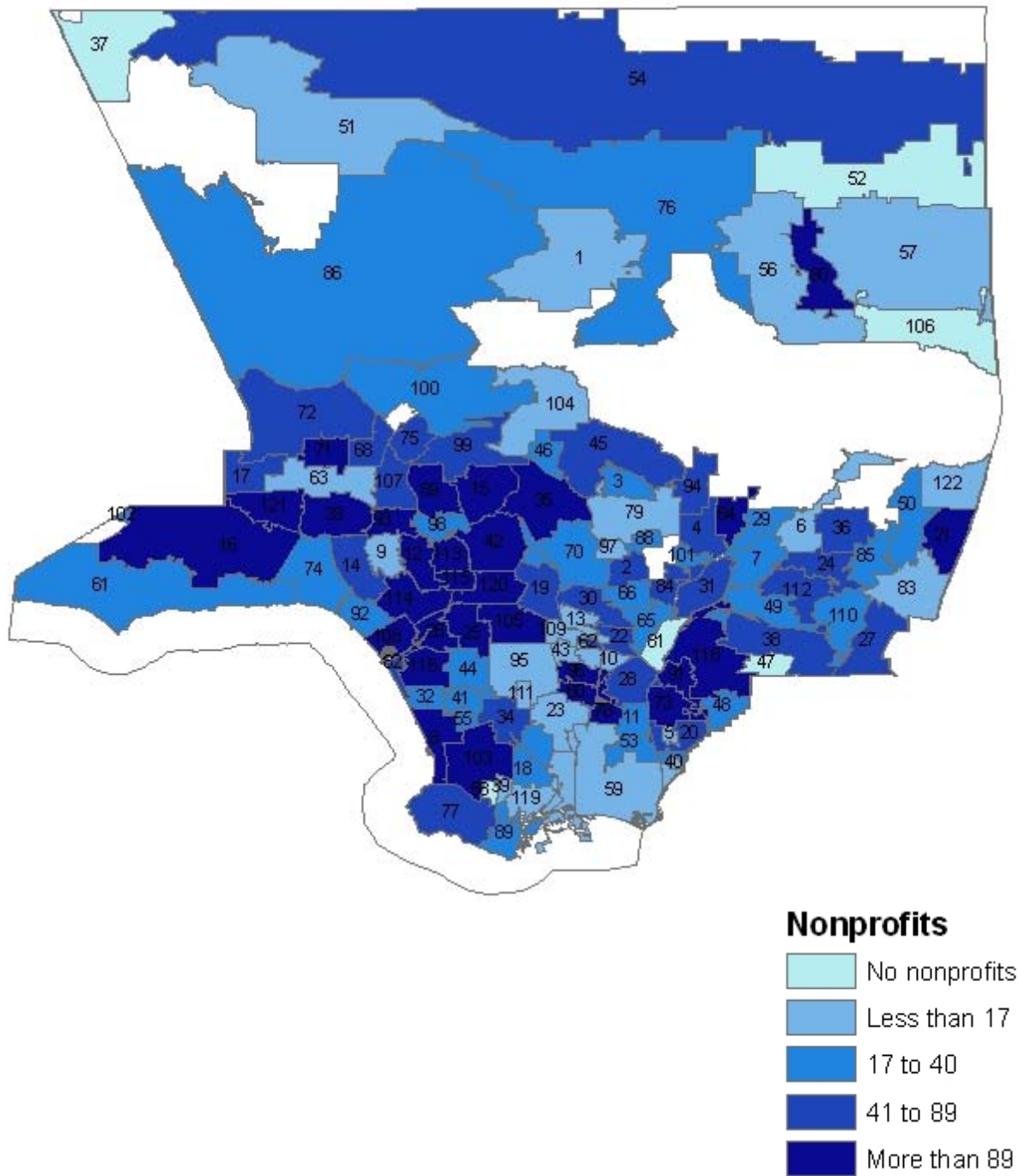
\*\* Please see next page for legend of corresponding community numbers



## List of Los Angeles County Communities, 2007

- |                      |                          |                              |
|----------------------|--------------------------|------------------------------|
| 1. Acton             | 42. Hollywood            | 83. Pomona                   |
| 2. Alhambra          | 43. Huntington Park      | 84. Rosemead                 |
| 3. Altadena          | 44. Inglewood            | 85. San Dimas                |
| 4. Arcadia           | 45. La Canada-Flintridge | 86. San Fernando             |
| 5. Artesia           | 46. La Crescenta         | 87. San Gabriel              |
| 6. Azusa             | 47. La Habra             | 88. San Marino               |
| 7. Baldwin Park      | 48. La Mirada            | 89. San Pedro                |
| 8. Beach Cities      | 49. La Puente            | 90. Santa Clarita            |
| 9. Bel Air LA        | 50. La Verne             | 91. Santa Fe Springs         |
| 10. Bell/Bell Garden | 51. Lake Hughes          | 92. Santa Monica             |
| 11. Bellflower       | 52. Lake Los Angeles     | 93. Sherman Oaks             |
| 12. Beverly Hills    | 53. Lakewood             | 94. Sierra Madre             |
| 13. Boyle Heights    | 54. Lancaster            | 95. South Central            |
| 14. Brentwood        | 55. Lawndale             | 96. South Gate               |
| 15. Burbank          | 56. Littlerock           | 97. South Pasadena           |
| 16. Calabasas        | 57. Llano                | 98. Studio City              |
| 17. Canoga Park      | 58. Lomita               | 99. Sunland                  |
| 18. Carson           | 59. Long Beach           | 100. Sylmar                  |
| 19. City Center      | 60. Lynwood              | 101. Temple city             |
| 20. Cerritos         | 61. Malibu               | 102. Thousand Oaks           |
| 21. Claremont        | 62. Maywood              | 103. Torrance                |
| 22. Commerce         | 63. Mid-SFV              | 104. Tujunga                 |
| 23. Compton          | 64. Monrovia             | 105. University              |
| 24. Covina           | 65. Montebello           | 106. Valyermo                |
| 25. Crenshaw         | 66. Monterey Park        | 107. Van Nuys                |
| 26. Culver City      | 67. Mt Wilson            | 108. Venice/Mar Vista        |
| 27. Diamond Bar      | 68. North Hills          | 109. Vernon                  |
| 28. Downey           | 69. North Hollywood      | 110. Walnut                  |
| 29. Duarte           | 70. Northeast LA         | 111. West Compton            |
| 30. East LA          | 71. Northridge           | 112. West Covina             |
| 31. El Monte         | 72. Northwest SFV        | 113. West Hollywood          |
| 32. El Segundo       | 73. Norwalk              | 114. West LA                 |
| 33. Encino           | 74. Pacific Palisades    | 115. West Wilshire           |
| 34. Gardena          | 75. Pacoima              | 116. Westchester             |
| 35. Glendale         | 76. Palmdale             | 117. Westlake Village        |
| 36. Glendora         | 77. Palos Verdes         | 118. Whittier                |
| 37. Gorman           | 78. Paramount            | 119. Wilmington              |
| 38. Hacienda/Rowland | 79. Pasadena             | 120. Wilshire                |
| 39. Harbor City      | 80. Pearblossom          | 121. Woodland Hills          |
| 40. Hawaiian Gardens | 81. Pico Rivera          | 122. Angeles National Forest |
| 41. Hawthorne        | 82. Playa del Rey        | 123. Avalon                  |

**Map 2. Nonprofit Organizations in Los Angeles County**



0 5 10 20 Miles

\*Please see prior page for legend of corresponding community numbers

## **VI. CONCLUSION**

Foundation philanthropy has an important role to play in enriching the lives of individuals and their communities through its support of nonprofit organizations, enabling them to deliver public services, advocate for their constituents and causes, and build social capital in the community. As such, it is critical to understand the scale of local foundations and the scope and reach of foundation philanthropy in Los Angeles County.

### **Los Angeles Foundations: Scale and Structure**

The Los Angeles foundation community has experienced substantial growth between 2002 and 2007. In 2007, there were 2,412 foundations that called Los Angeles home; they had assets of over \$43 billion, and made grants totaling \$2.2 billion. The number of foundations has increased by 16 percent since 2002. The assets of Los Angeles foundations have increased by 31 percent and giving has increased by 41 percent, in inflation adjusted dollars. Interestingly, compared to all California foundations, Los Angeles foundations have experienced similar growth in numbers and giving, while the growth in assets have lagged considerably.

As a consequence of the growth in the number of foundations that has been occurring since 1990 the Los Angeles foundation sector is relatively youthful. Nearly three quarters of Los Angeles foundations have been created since 1990. As a group, they are making substantial philanthropic contributions to the community. These foundations account for almost a third of the assets of all foundations and over a third of the giving of all foundations. These foundations are still in the early stages of their development, if past patterns are a guide, and will mature in the next two decades. They will have an important role in shaping the future of the foundation community in Los Angeles.

In addition, Los Angeles foundations exhibit a high degree of concentration in terms of assets and giving, which has increased slightly over the past five years. A handful of foundations hold the great majority of assets and account for a very substantial majority of foundation giving. For example, the top ten foundations in terms of giving account for 48 percent of giving by all Los Angeles foundations; and the top 50 foundations account for 67 percent of giving; and the top 100 foundations account for 76 percent.

### **Scope and Reach of Foundation Philanthropy**

An examination of the grantmaking patterns of foundations provides another look at the role of foundations in the region. A snapshot of the 2007 grantmaking of a set of larger foundations – from Los Angeles, other parts of California, and other states – to nonprofits in Los Angeles reveals that:

- Foundation philanthropy is highly concentrated, both in terms of grant dollars and in terms of the nonprofit organizations receiving them, with much of the grantmaking directed toward universities, research-oriented health organizations, and cultural institutions.
- Funding priorities, in terms of grant dollars received by Los Angeles nonprofits, are education (38 percent), arts and culture (19 percent), health (18 percent), and human services

(12 percent). In terms relative share of the number of grants, the top focus areas are education (28 percent), human services (23 percent), health (17 percent), and arts and culture (15 percent).

- Los Angeles foundations are the source for a majority of the grant dollars received by nonprofit organizations in the region (57 percent). Los Angeles foundations play the most prominent role, in terms of the relative share of grant dollars, in human services (76 percent), health (72 percent), international affairs (70 percent), arts and culture (63 percent), religion (63 percent), the environment (50 percent), and in K-12 education (83 percent). Foundations from outside of California play the most prominent role in public affairs and society benefit (51 percent), social science (76 percent), and science (50 percent). These patterns indicate that community needs are the priority of Los Angeles foundations, while out-of-state foundations tend to support areas that are less localized such as science and social science research.
- A comparison of the grantmaking of a common set of foundations for 2002 and 2007 reveal a very stable pattern of grantmaking to the nonprofits of Los Angeles, despite the fact that 2002 was a low-point in giving during the last recession and that 2007 was at a high point in giving prior to the recent downturn.
- The 38 Los Angeles foundations in the grant database made grants totaling \$1.07 billion, which represents 47.8 percent of the total giving of all Los Angeles foundations in 2007. Forty-three percent of these grant dollars went to local nonprofits, 19 percent went to nonprofits in other parts of California, and the remaining 38 percent went to nonprofits outside of California. At the same time, foundations from other parts of California and from other states made grants to Los Angeles nonprofits. However, the inflow of philanthropic dollars is less than the outflow, resulting in Los Angeles being a net exporter of philanthropic dollars based on the grantmaking of the foundations included in the grant sample.
- The reach of foundation philanthropy across the communities of Los Angeles County is highly variable, with grant dollars received by a community ranging from zero to \$112 million, with a mean of \$5.3 million and a median of \$446,180. Regardless of the measure of foundation philanthropy, the driving force in the distribution of the grant dollars across the neighborhoods of Los Angeles is the robustness of a community's nonprofit infrastructure, not only number of nonprofits but the capacity of those nonprofits.

## **Implications**

This analysis provides an important portrait of the scale of Los Angeles foundations and the scope and reach of foundation philanthropy to the region's nonprofits in 2007 as well as a look at the changes that unfolded over the previous five years. A number of important questions arise from the analysis that should help to understand the implications for the future of foundation philanthropy in the region in the years to come.

The scale and growth of foundations suggest several issues that are worth exploring in terms of the philanthropic infrastructure of Los Angeles. While the current economic climate has created a pause in the pace of growth, it is clear that the growth will continue over the long term. But

what is particularly striking from the analysis is how youthful the foundation community is in Los Angeles. And while it plays a significant role in its contributions to foundation philanthropy, the important question is whether these foundations will follow patterns of the foundations created in earlier decades and become endowed, or whether there is a new tendency to give during the lives of the donors. This has important implications for the pace of growth in the coming years.

The youthfulness of the sector also underscores the potential gains that can arise from a greater sharing of information among foundations that are at different points in their life cycle of organizational development (and possibly of different sizes). And of course, to the extent that they have common interests there is even a greater payoff for coordination and collaboration among foundations so as to leverage their resources – dollars, knowledge, and networks – to have a greater impact. This highlights the opportunity that exists for developing a stronger philanthropic infrastructure in the region.<sup>23</sup>

The analysis of the scope and reach of grants made to Los Angeles nonprofit organizations underscores a number of opportunities for enhancing the role of philanthropy in Los Angeles. It is clear that Los Angeles foundations provide the great majority of foundation philanthropy for nonprofits that are focused on community needs. At the same time, it is important to note that the ability to reach communities across the region is highly dependent on the nonprofit infrastructure. Local foundations have an important stake in strengthening their nonprofit partners, and the local nonprofit sector in general. Some of the largest foundations in Los Angeles have missions with broad geographic scope beyond Los Angeles, as reflected in the seemingly low level of funding of Los Angeles nonprofits and the net export of philanthropic dollars.<sup>24</sup> Yet is it possible for them, without sacrificing their missions, to work with the larger Los Angeles focused foundations to play a leadership role in increasing the capacity of local nonprofits and the infrastructure organizations that support them?

The answers to the questions raised by this analysis are not entirely obvious. Yet, they are important to consider. They highlight the opportunities that exist to strengthen the future of foundation philanthropy and nonprofit capacity in Los Angeles County and in so doing to improve the lives of Angelenos and their communities.

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<sup>23</sup> For example, only 44 of the top 100 foundations, by giving, belong to regional or national philanthropic membership organizations.

<sup>24</sup> It is difficult to assess whether the share of local funding for Los Angeles nonprofits or the net export figures are low or high without similar analysis for other urban areas. Unfortunately, there are no similar studies available to provide a comparison.

**Appendix A. Growth of Foundations: Number, Assets and Total Giving (dollars in thousands)**

<b>No. of Foundations</b>	<b>California</b>		<b>United States</b>	
<b>Year</b>	<b>#</b>	<b>% Growth</b>	<b>#</b>	<b>% Growth</b>
1998	3,908		46,832	
1999	4,208	7.7%	50,201	7.2%
2000	4,948	17.6%	56,582	12.7%
2001	5,618	13.5%	61,810	9.2%
2002	5,929	5.5%	64,843	4.9%
2003	6,160	3.9%	66,398	2.4%
2004	6,242	1.3%	67,736	2.0%
2005	6,606	5.8%	71,095	5.0%
2006	6,778	2.6%	72,477	1.9%
2007	7,138	5.3%	75,187	3.7%
<b>Total Assets</b>				
<b>Year</b>	<b>Assets</b>	<b>% Growth</b>	<b>Assets</b>	<b>% Growth</b>
1998	\$52,947,392		\$385,051,697	
1999	68,297,099	29.0%	448,610,710	16.5%
2000	70,125,281	2.7%	486,085,311	8.4%
2001	66,143,481	-5.7%	476,788,561	-1.9%
2002	60,190,097	-9.0%	435,190,471	-8.7%
2003	71,862,374	19.4%	476,713,000	9.5%
2004	77,429,227	7.7%	510,480,908	7.1%
2005	83,759,417	8.2%	550,552,049	7.8%
2006	95,350,159	13.8%	614,656,000	11.6%
2007	105,730,045	10.9%	682,222,000	11.0%
<b>Total Giving</b>				
<b>Year</b>	<b>Giving</b>	<b>% Growth</b>	<b>Giving</b>	<b>% Growth</b>
1998	\$2,234,605		\$19,456,832	
1999	2,895,548	29.6%	23,321,482	19.9%
2000	3,432,247	18.5%	27,563,166	18.2%
2001	3,566,857	3.9%	30,502,393	10.7%
2002	3,611,135	1.24%	30,431,799	-0.2%
2003	3,626,821	0.43%	30,309,000	-0.4%
2004	4,053,719	11.77%	31,843,907	5.1%
2005	4,404,772	8.66%	36,402,633	14.3%
2006	4,814,754	9.31%	39,004,000	7.1%
2007	5,995,412	24.52%	44,394,000	13.8%

**Appendix B. 100 Largest Los Angeles County Foundations by Total Giving, 2007**

<b>Rank</b>	<b>Foundation</b>	<b>Type</b>	<b>Total Giving</b>	<b>Assets</b>
1	The Annenberg Foundation	IN	<b>\$266,898,723</b>	\$2,487,703,921
2	California Community Foundation	CM	<b>216,019,934</b>	1,257,906,849
3	The Lincy Foundation	IN	<b>170,728,247</b>	507,627,637
4	The California Endowment	IN	<b>140,510,981</b>	4,657,176,628
5	Eli & Edythe Broad Foundation	IN	<b>127,304,000</b>	1,964,521,000
6	W. M. Keck Foundation	IN	<b>67,889,763</b>	1,531,766,939
7	The California Wellness Foundation	IN	<b>60,560,833</b>	1,216,057,421
8	The Ahmanson Foundation	IN	<b>47,698,270</b>	1,148,525,258
9	Weingart Foundation	IN	<b>46,111,745</b>	820,979,945
10	Conrad N. Hilton Foundation	IN	<b>42,436,802</b>	1,107,953,389
11	Chartwell Charitable Foundation	IN	<b>33,512,840</b>	19,694
12	The Ralph M. Parsons Foundation	IN	<b>22,112,541</b>	450,438,358
13	The Capital Group Companies Charitable Foundation	CS	<b>21,540,144</b>	180,215,191
14	The Walt Disney Company Foundation	CS	<b>18,482,960</b>	8,513,427
15	J. Paul Getty Trust	OP	<b>17,780,165</b>	11,187,006,719
16	Saban Family Foundation	IN	<b>17,452,263</b>	21,998,174
17	UniHealth Foundation	IN	<b>15,677,161</b>	341,333,920
18	The Milken Family Foundation	IN	<b>14,534,059</b>	299,994,557
19	Thomas & Dorothy Leavey Foundation	IN	<b>13,775,136</b>	289,159,011
20	Dan Murphy Foundation	IN	<b>13,136,500</b>	242,950,983
21	Colburn Music Fund	IN	<b>11,000,000</b>	267,714,965
22	B. C. McCabe Foundation	IN	<b>10,730,324</b>	124,360,692
23	The John & Dorothy Shea Foundation	IN	<b>10,502,325</b>	53,933,414
24	Wasserman Foundation	IN	<b>9,915,884</b>	225,078,309
25	Carrie Estelle Doheny Foundation	IN	<b>9,688,501</b>	191,336,945
26	The Tara Colburn Fund	IN	<b>8,679,247</b>	69,331
27	The Wunderkinder Foundation	IN	<b>8,624,506</b>	73,280,226
28	The Fletcher Jones Foundation	IN	<b>8,610,400</b>	181,184,449
29	Colburn Foundation	IN	<b>8,214,000</b>	167,701,484
30	The Rosalinde and Arthur Gilbert Foundation	IN	<b>8,100,234</b>	106,779,147
31	Bill Hannon Foundation	IN	<b>8,085,000</b>	54,748,501
32	Tarble Foundation	IN	<b>8,000,000</b>	73,872,016
33	The Kenneth T. and Eileen L. Norris Foundation	IN	<b>7,915,246</b>	194,809,232
34	Fritz B. Burns Foundation	IN	<b>7,580,000</b>	153,172,698
35	William H. Hannon Foundation	IN	<b>7,282,858</b>	53,739,818
36	Henry L. Guenther Foundation	IN	<b>7,059,000</b>	90,920,375
37	Alfred C. Munger Foundation	IN	<b>6,856,203</b>	21,851,689

38	The Semel Charitable Foundation	IN	<b>6,712,420</b>	17,814,774
39	The Gonda Family Foundation	IN	<b>6,638,552</b>	403,774
40	The Northrop Grumman Foundation	CS	<b>6,581,242</b>	32,689,324
41	The Eisner Foundation, Inc.	IN	<b>6,369,511</b>	157,953,341
42	S. Mark Taper Foundation	IN	<b>5,682,490</b>	136,197,963
43	Joseph Drown Foundation	IN	<b>5,609,700</b>	90,458,597
44	The James G. Boswell Foundation	IN	<b>5,372,450</b>	100,960,022
45	The Karsh Family Foundation	IN	<b>5,152,000</b>	55,676,951
46	The Gleitsman Foundation	IN	<b>5,000,000</b>	3,717,620
47	The Norton Simon Foundation	IN	<b>5,000,000</b>	989,578,217
48	John Jewett & Helen Chandler Garland Foundation	IN	<b>4,951,357</b>	1,485,341
49	The Herb Alpert Foundation	IN	<b>4,915,297</b>	75,292,270
50	Archstone Foundation	IN	<b>4,898,898</b>	139,015,802
51	The Joseph B. Gould Foundation	IN	<b>4,887,205</b>	27,248,511
52	Peter Norton Family Foundation	IN	<b>4,817,320</b>	26,258,265
53	The Sharon D. Lund Foundation	IN	<b>4,784,722</b>	123,906,701
54	Menlo Foundation, Inc.	IN	<b>4,777,785</b>	2,412,476
55	Y. & S. Nazarian Family Foundation	IN	<b>4,760,160</b>	37,309,888
56	Lear Family Foundation, Inc.	IN	<b>4,655,125</b>	29,964,945
57	Pat Boone Foundation, Inc.	IN	<b>4,617,271</b>	1,504,520
58	Pasadena Community Foundation	CM	<b>4,592,326</b>	29,066,979
59	The Seaver Institute	IN	<b>4,440,761</b>	40,267,621
60	Pfaffinger Foundation	IN	<b>4,440,644</b>	98,455,532
61	Wallis Foundation	IN	<b>4,354,700</b>	37,067,363
62	Mattel Children's Foundation	CS	<b>4,294,579</b>	920,170
63	Dwight Stuart Youth Foundation	IN	<b>4,258,500</b>	89,130,379
64	David and Fela Shapell Family Foundation	IN	<b>4,174,534</b>	11,339,816
65	Dart-L Foundation	IN	<b>4,114,270</b>	104,498,889
66	The Clarence S. Brooks Foundation	IN	<b>4,077,500</b>	40,120,660
67	Chang 21 Foundation, Inc.	IN	<b>4,013,779</b>	744,560
68	L. K. Whittier Foundation	IN	<b>3,964,200</b>	114,023,560
69	David Bohnett Foundation	IN	<b>3,772,669</b>	37,536,794
70	Philip and Audrey Reed Charitable Trust	IN	<b>3,700,000</b>	45,547,785
71	Willametta K. Day Foundation	IN	<b>3,653,540</b>	63,626,927
72	The Carsey Family Foundation	IN	<b>3,625,033</b>	339,115
73	George Hoag Family Foundation	IN	<b>3,585,500</b>	81,554,429
74	Righteous Persons Foundation	IN	<b>3,557,047</b>	2,211,475
75	Mr. & Mrs. Samuel Oschin Family Foundation	IN	<b>3,513,200</b>	90,158,794
76	Lowell Milken Family Foundation	IN	<b>3,429,933</b>	71,125,618
77	Forest Lawn Foundation	IN	<b>3,425,700</b>	64,424,310
78	Warren & Katherine Schlinger Foundation	IN	<b>3,376,900</b>	61,096,994



79	Resnick Foundation	IN	<b>3,323,859</b>	4,505,694
80	The Angell Foundation	IN	<b>3,312,400</b>	61,141,120
81	The Hsieh Family Foundation	IN	<b>3,287,502</b>	8,142,155
82	Cotsen Family Foundation	IN	<b>3,272,064</b>	73,732,103
83	TF Educational Foundation	IN	<b>3,269,914</b>	63,874,665
84	The Green Foundation	IN	<b>3,263,850</b>	103,318,798
85	The Simms/Mann Family Foundation	IN	<b>3,252,523</b>	60,842,580
86	The Vasek and Anna Maria Polak Charitable Foundation, Inc.	IN	<b>3,182,152</b>	18,687,424
87	The Winnick Family Foundation	IN	<b>3,178,302</b>	3,654,762
88	JG Foundation	IN	<b>3,100,000</b>	24,504,932
89	Helen and Will Webster Foundation	IN	<b>3,083,255</b>	3,882,194
90	Edward D. and Anna Mitchell Family Foundation	IN	<b>3,048,194</b>	26,071,625
91	WWW Foundation	IN	<b>3,023,500</b>	62,751,661
92	Ray of Light Foundation	IN	<b>3,017,352</b>	8,725,682
93	Broad Reach Foundation	IN	<b>3,000,000</b>	81,380,576
94	The Ouyang Foundation	IN	<b>2,958,061</b>	162,893
95	Maxwell H. Gluck Foundation, Inc.	IN	<b>2,880,148</b>	51,116,142
96	Moss Foundation	IN	<b>2,713,846</b>	18,461,176
97	The Agouron Institute	IN	<b>2,651,229</b>	103,018,637
98	Booth Heritage Foundation, Inc.	IN	<b>2,607,082</b>	1,120,384
99	John W. Carson Foundation, Inc.	IN	<b>2,562,300</b>	26,314
100	BayTree Fund	IN	<b>2,539,718</b>	53,503,278
	<b>Total</b>		<b>\$1,776,082,866</b>	<b>\$35,722,134,179</b>

Source: See Box I

Note: Foundation type: CM = Community Foundation, CS = Corporate Foundation, IN = Independent Foundation, and OP = Operating Foundation.

**Appendix C. 100 Largest Los Angeles County Foundations by Total Assets, 2007**

<b>Rank</b>	<b>Foundation</b>	<b>Type</b>	<b>Total Giving</b>	<b>Assets</b>
1	J. Paul Getty Trust	OP	\$17,780,165	<b>\$11,187,006,719</b>
2	The California Endowment	IN	140,510,981	<b>4,657,176,628</b>
3	The Annenberg Foundation	IN	266,898,723	<b>2,487,703,921</b>
4	Eli & Edythe Broad Foundation	IN	127,304,000	<b>1,964,521,000</b>
5	W. M. Keck Foundation	IN	67,889,763	<b>1,531,766,939</b>
6	California Community Foundation	CM	216,019,934	<b>1,257,906,849</b>
7	The California Wellness Foundation	IN	60,560,833	<b>1,216,057,421</b>
8	The Ahmanson Foundation	IN	47,698,270	<b>1,148,525,258</b>
9	Conrad N. Hilton Foundation	IN	42,436,802	<b>1,107,953,389</b>
10	The Norton Simon Foundation	IN	5,000,000	<b>989,578,217</b>
11	Weingart Foundation	IN	46,111,745	<b>820,979,945</b>
12	The Lincy Foundation	IN	170,728,247	<b>507,627,637</b>
13	The Ralph M. Parsons Foundation	IN	22,112,541	<b>450,438,358</b>
14	The Broad Art Foundation	OP	1,500,000	<b>386,713,000</b>
15	UniHealth Foundation	IN	15,677,161	<b>341,333,920</b>
16	The Milken Family Foundation	IN	14,534,059	<b>299,994,557</b>
17	Thomas & Dorothy Leavey Foundation	IN	13,775,136	<b>289,159,011</b>
18	Colburn Music Fund	IN	11,000,000	<b>267,714,965</b>
19	Dan Murphy Foundation	IN	13,136,500	<b>242,950,983</b>
20	Wasserman Foundation	IN	9,915,884	<b>225,078,309</b>
21	The Kenneth T. and Eileen L. Norris Foundation	IN	7,915,246	<b>194,809,232</b>
22	Carrie Estelle Doheny Foundation	IN	9,688,501	<b>191,336,945</b>
23	The Fletcher Jones Foundation	IN	8,610,400	<b>181,184,449</b>
24	The Capital Group Companies Charitable Foundation	CS	21,540,144	<b>180,215,191</b>
25	Colburn Foundation	IN	8,214,000	<b>167,701,484</b>
26	LA84 Foundation	IN	2,293,178	<b>165,423,155</b>
27	The Eisner Foundation, Inc.	IN	6,369,511	<b>157,953,341</b>
28	Fritz B. Burns Foundation	IN	7,580,000	<b>153,172,698</b>
29	Archstone Foundation	IN	4,898,898	<b>139,015,802</b>
30	S. Mark Taper Foundation	IN	5,682,490	<b>136,197,963</b>
31	Carl & Roberta Deutsch Foundation	IN	1,321,214	<b>133,599,317</b>
32	B. C. McCabe Foundation	IN	10,730,324	<b>124,360,692</b>
33	The Sharon D. Lund Foundation	IN	4,784,722	<b>123,906,701</b>
34	Gary Karlin Michelson, M.D. Charitable Foundation, Inc.	IN	1,010,425	<b>120,087,544</b>
35	Edgerton Foundation	IN	2,339,055	<b>116,928,684</b>
36	L. K. Whittier Foundation	IN	3,964,200	<b>114,023,560</b>

37	The Rosalinde and Arthur Gilbert Foundation	IN	8,100,234	<b>106,779,147</b>
38	Dart-L Foundation	IN	4,114,270	<b>104,498,889</b>
39	The Green Foundation	IN	3,263,850	<b>103,318,798</b>
40	The Agouron Institute	IN	2,651,229	<b>103,018,637</b>
41	The James G. Boswell Foundation	IN	5,372,450	<b>100,960,022</b>
42	Pfaffinger Foundation	IN	4,440,644	<b>98,455,532</b>
43	Henry L. Guenther Foundation	IN	7,059,000	<b>90,920,375</b>
44	Joseph Drown Foundation	IN	5,609,700	<b>90,458,597</b>
45	Mr. & Mrs. Samuel Oschin Family Foundation	IN	3,513,200	<b>90,158,794</b>
46	Dwight Stuart Youth Foundation	IN	4,258,500	<b>89,130,379</b>
47	George Hoag Family Foundation	IN	3,585,500	<b>81,554,429</b>
48	Broad Reach Foundation	IN	3,000,000	<b>81,380,576</b>
49	The Herb Alpert Foundation	IN	4,915,297	<b>75,292,270</b>
50	Tarble Foundation	IN	8,000,000	<b>73,872,016</b>
51	Cotsen Family Foundation	IN	3,272,064	<b>73,732,103</b>
52	The Wunderkinder Foundation	IN	8,624,506	<b>73,280,226</b>
53	Lloyd Rigler Lawrence E. Deutsch Foundation	IN	2,142,380	<b>73,004,303</b>
54	Lowell Milken Family Foundation	IN	3,429,933	<b>71,125,618</b>
55	The Maurice Marciano Family Foundation	IN	1,930,660	<b>67,382,821</b>
56	The Goldrich Family Foundation	IN	2,213,608	<b>65,630,646</b>
57	Forest Lawn Foundation	IN	3,425,700	<b>64,424,310</b>
58	TF Educational Foundation	IN	3,269,914	<b>63,874,665</b>
59	Willametta K. Day Foundation	IN	3,653,540	<b>63,626,927</b>
60	WWW Foundation	IN	3,023,500	<b>62,751,661</b>
61	The Angell Foundation	IN	3,312,400	<b>61,141,120</b>
62	Warren & Katherine Schlinger Foundation	IN	3,376,900	<b>61,096,994</b>
63	The Simms/Mann Family Foundation	IN	3,252,523	<b>60,842,580</b>
64	Confidence Foundation	IN	2,228,900	<b>57,008,931</b>
65	The Karsh Family Foundation	IN	5,152,000	<b>55,676,951</b>
66	David H. Murdock Institute for Business and Culture	CS	2,007,781	<b>55,074,271</b>
67	Bill Hannon Foundation	IN	8,085,000	<b>54,748,501</b>
68	The John & Dorothy Shea Foundation	IN	10,502,325	<b>53,933,414</b>
69	William H. Hannon Foundation	IN	7,282,858	<b>53,739,818</b>
70	BayTree Fund	IN	2,539,718	<b>53,503,278</b>
71	The John Randolph Haynes and Dora Haynes Foundation	IN	2,444,199	<b>53,429,905</b>
72	Merkin Family Foundation	IN	2,032,914	<b>51,687,180</b>
73	Iris & B. Gerald Cantor Foundation	IN	2,006,600	<b>51,432,155</b>

74	Maxwell H. Gluck Foundation, Inc.	IN	2,880,148	<b>51,116,142</b>
75	Ben B. and Joyce E. Eisenberg Foundation	IN	2,355,365	<b>50,285,831</b>
76	The Ray Charles Foundation, Inc.	IN	1,077,472	<b>49,462,281</b>
77	Dancing Star Foundation	OP	115,000	<b>46,630,686</b>
78	John Stauffer Charitable Trust	IN	2,374,320	<b>45,662,050</b>
79	Philip and Audrey Reed Charitable Trust	IN	3,700,000	<b>45,547,785</b>
80	Earl B. & Loraine H. Miller Foundation	IN	2,470,050	<b>45,318,858</b>
81	Elizabeth Bixby Janeway Foundation	IN	2,370,000	<b>45,144,774</b>
82	The Fran and Ray Stark Foundation	IN	2,175,000	<b>44,817,126</b>
83	Paul Marciano Foundation	IN	430,400	<b>44,492,561</b>
84	The Snyder Family Foundation	IN	293,000	<b>44,284,155</b>
85	Charles Pankow Foundation	IN	1,269,353	<b>40,948,022</b>
86	Easton Sports Development Foundation II	IN	254,137	<b>40,809,430</b>
87	Evalyn M. Bauer Foundation	IN	1,580,000	<b>40,344,595</b>
88	The Seaver Institute	IN	4,440,761	<b>40,267,621</b>
89	Ludwick Family Foundation	IN	870,762	<b>40,163,382</b>
90	The Clarence S. Brooks Foundation	IN	4,077,500	<b>40,120,660</b>
91	Environment Now Foundation	IN	1,313,854	<b>39,103,803</b>
92	MacDonald Family Foundation	IN	1,172,010	<b>39,102,739</b>
93	Eugene and Marilyn Stein Family Foundation	IN	1,368,020	<b>38,862,675</b>
94	David Bohnett Foundation	IN	3,772,669	<b>37,536,794</b>
95	American Honda Foundation	CS	1,804,075	<b>37,459,751</b>
96	Y. & S. Nazarian Family Foundation	IN	4,760,160	<b>37,309,888</b>
97	Mericos Foundation	IN	1,802,000	<b>37,240,010</b>
98	Wallis Foundation	IN	4,354,700	<b>37,067,363</b>
99	Ueberroth Family Foundation	IN	1,323,600	<b>35,971,670</b>
100	Herb Ritts, Jr. Foundation	IN	438,800	<b>35,455,595</b>
	<b>Total</b>		<b>\$1,629,470,005</b>	<b>\$37,602,576,870</b>

Source: See Box I

Note: Foundation type: CM = Community Foundation, CS = Corporate Foundation, IN = Independent Foundation, and OP = Operating Foundation.

**Appendix D. Los Angeles and California Foundations Included in the Grant Sample, 2007 (\* denotes also included in 2002 data)**

<b>Foundation</b>	<b>Location</b>
Amgen Foundation, Inc.*	California
Arnold and Mabel Beckman Foundation*	California
B. C. McCabe Foundation	Los Angeles
Bernard Osher Foundation	California
Blue Shield of California Foundation	California
Broad Foundation*	Los Angeles
California Community Foundation*	Los Angeles
Carrie Estelle Doheny Foundation*	Los Angeles
Chais Family Foundation	Los Angeles
Chartwell Charitable Foundation	Los Angeles
Colburn Foundation*	Los Angeles
Compton Foundation, Inc.*	California
Conrad N. Hilton Foundation*	Los Angeles
Energy Foundation*	California
Evelyn and Walter Haas, Jr. Fund*	California
Flora Family Foundation*	California
Fritz B. Burns Foundation*	Los Angeles
Gordon and Betty Moore Foundation	California
Grousbeck Family Foundation*	California
H. N. & Frances C. Berger Foundation*	California
J. Paul Getty Trust*	Los Angeles
Jaquelin Hume Foundation*	California
Koret Foundation	California
Lakeside Foundation	California
Levi Strauss Foundation*	California
Lisa and Douglas Goldman Fund	California
Lund Foundation*	Los Angeles
Maddie's Fund	California
Marin Community Foundation*	California
Mattel Children's Foundation*	Los Angeles
Mimi and Peter Haas Fund*	California
Orange County Community Foundation	California
Pasadena Community Foundation	Los Angeles
Phoebe Snow Foundation	California
Richard and Rhoda Goldman Fund*	California
Rosenberg Foundation*	California
S. D. Bechtel, Jr. Foundation*	California

S. Mark Taper Foundation	Los Angeles
Saban Family Foundation	Los Angeles
Sacramento Region Community Foundation	California
Santa Barbara Foundation*	California
Silicon Valley Community Foundation*	California
Stuart Foundation*	California
The Ahmanson Foundation*	Los Angeles
The Ann and Gordon Getty Foundation*	California
The Annenberg Foundation*	Los Angeles
The Bartman Foundation	Los Angeles
The California Endowment*	Los Angeles
The California Wellness Foundation*	Los Angeles
The Capital Group Companies Charitable Foundation*	Los Angeles
The Christensen Fund*	California
The David and Lucile Packard Foundation*	California
The East Bay Community Foundation	California
The Eisner Foundation, Inc.*	Los Angeles
The Fletcher Jones Foundation*	Los Angeles
The Gonda Family Foundation*	Los Angeles
The Grove Foundation*	California
The James Irvine Foundation*	California
The John & Dorothy Shea Foundation*	Los Angeles
The John M. Lloyd Foundation*	Los Angeles
The Kavli Foundation	California
The Kenneth T. and Eileen L. Norris Foundation*	Los Angeles
The Larry L. Hillblom Foundation, Inc.*	California
The Lincy Foundation*	Los Angeles
The Marisla Foundation	California
The Milken Family Foundation*	Los Angeles
The Packard Humanities Institute*	California
The Ralph M. Parsons Foundation*	Los Angeles
The Roberts Foundation	California
The Rosalinde and Arthur Gilbert Foundation	Los Angeles
The San Diego Foundation*	California
The San Francisco Foundation*	California
The Skoll Foundation	California
The Walt and Lilly Disney Foundation*	California
The Walt Disney Company Foundation*	Los Angeles
The William and Flora Hewlett Foundation*	California
The William and Sue Gross Family Foundation	California
The Wunderkinder Foundation*	Los Angeles
UniHealth Foundation*	Los Angeles

W. M. Keck Foundation*	Los Angeles
Waitt Family Foundation	California
Wallace Alexander Gerbode Foundation*	California
Wallis Foundation*	Los Angeles
Walter and Elise Haas Fund*	California
Wasserman Foundation*	Los Angeles
Weingart Foundation*	Los Angeles
Wells Fargo Foundation*	California
Wood-Claeyssens Foundation*	California

**Appendix E. Top Foundations by Foundation Group to LA Recipients**

<b>Top 10 US Foundations</b>		
	<b>Foundation Name</b>	<b>Dollar Amount</b>
1	Bill & Melinda Gates Foundation	\$37,266,772
2	Skirball Foundation	29,970,482
3	The Andrew W. Mellon Foundation	14,815,400
4	The Robert Wood Johnson Foundation	12,927,895
5	The Ford Foundation	12,905,963
6	W. K. Kellogg Foundation	7,914,141
7	BP Foundation, Inc.	7,060,000
8	The Bank of America Charitable Foundation, Inc.	5,376,244
9	The Kresge Foundation	5,350,000
10	Alfred P. Sloan Foundation	4,458,167
<b>Top 10 California Foundations</b>		
	<b>Foundation Name</b>	<b>Dollar Amount</b>
1	Gordon and Betty Moore Foundation	\$39,079,221
2	The James Irvine Foundation	15,154,500
3	The William and Flora Hewlett Foundation	8,457,000
4	Arnold and Mabel Beckman Foundation	7,298,843
5	The David and Lucile Packard Foundation	5,097,986
6	Wells Fargo Foundation	4,623,700
7	Blue Shield of California Foundation	3,844,787
8	Silicon Valley Community Foundation	2,692,600
9	Stuart Foundation	2,544,350
10	Amgen Foundation, Inc.	2,471,600
<b>Top 10 LA Foundations</b>		
	<b>Foundation Name</b>	<b>Dollar Amount</b>
1	The Annenberg Foundation	\$60,820,929
2	The Ahmanson Foundation	51,261,720
3	Weingart Foundation	45,398,031
4	W. M. Keck Foundation	31,745,000
5	The Lincy Foundation	29,575,962
6	The California Endowment	23,595,640
7	Chartwell Charitable Foundation	23,223,000
8	The Ralph M. Parsons Foundation	22,578,867
9	The California Wellness Foundation	16,685,000
10	UniHealth Foundation	12,812,362